

PEMBINA GORGE FOUNDATION

Frost Fire Park

April 1, 2018

Karlene Fine
Industrial Commission
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

Dear Ms. Fine:

Thank you in advance for considering our request for a grant of \$1.307 million to expand recreation opportunities at Frost Fire Park in partnership with North Dakota Parks and Recreation Department. The grant request will provide funds for a 2018 Quad Skytrac Chair lift that supports both the new Mountain Bike Terrain program (currently under construction) and the Ski/Snowboard amenities.

Fire-Up for Frost Fire is in a \$5.5 million capital campaign with more than \$2 million committed to date. Our goals are to ensure:

- mountain, trail, and river recreation are maintained and developed;
- historical, cultural and geographical stories are told and passed down; and the
- natural beauty of the Pembina Gorge is preserved; while
- providing positive life-changing experiences for those who live in or visit the Pembina Gorge.

The Foundation, a North Dakota nonprofit corporation with a 501c3 designation request pending with the Internal Revenue Service, acquired the 40+ year old Frost Fire business in June 2017. The 11-member board of directors determined the business model was sustainable if capital costs could be raised through private sources, and programming could be expanded to include a four-season world class recreation and leisure destination park. With 1.2 million people in a 2-hour radius, this is an important legacy project to the City of Walhalla, the Rendezvous Region and the State of North Dakota.

Frost Fire's Significance

Frost Fire is in the heart of the Pembina Gorge State Recreation Area. Since 1976, it has been an amenity to the region providing thousands of people recreational activities and live theatre productions. Its patrons, employees and the surrounding business community have come to rely on Frost Fire as a destination park, as well a significant contributor to the region's identity, sense of place, and economic impact.

Ensuring Frost Fire remains open for the public, along with establishment of a private /public partnership with North Dakota Parks and Recreation, has uniquely positioned us to seize more opportunities such as the creation of a Folk School called KANO. In addition, new partnerships with nonprofits such as Anne Carlson Center and the Rendezvous Region will continue to help us build strength.

Talent attraction and retention today looks different. In rural ND, many jobs exist. Attracting talent takes creativity. Social offerings, aesthetics and openness (acceptance of others) are what attracts and attaches people to place. The Pembina Gorge has these. We need this chairlift to continue to develop the recreation opportunities in the Pembina Gorge, which will also enhance the quality of life in cities throughout the region.

With Gratitude,

/s/

Kristi Wilfahrt

Interim Foundation Director

Pembina Gorge Foundation

Frost Fire Park

Expanded Year-Round Outdoor Recreation



**Pembina Gorge Foundation
A North Dakota Nonprofit Corporation
Walhalla, North Dakota
Private Public Partnership with North Dakota Parks and Recreation
Department**

**ND Outdoor Heritage Fund Request
April 1, 2018**

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Outdoor Heritage Fund Grant Application



The purpose of the North Dakota Outdoor Heritage Fund is to provide funding to state agencies, tribal governments, political subdivisions, and nonprofit organizations, with higher priority given to projects that enhance conservation practices in this state by:

Directive A. Providing access to private and public lands for sportsmen, including projects that create fish and wildlife habitat and provide access for sportsmen;

Directive B. Improving, maintaining and restoring water quality, soil conditions, plant diversity, animal systems and by supporting other practices of stewardship to enhance farming and ranching;

Directive C. Developing, enhancing, conserving and restoring wildlife and fish habitat on private and public lands; and

Directive D. Conserving natural areas and creating other areas for recreation through the establishment and development of parks and other recreation areas.

Exemptions

Outdoor Heritage Fund grants may not be used to finance the following:

- A. Litigation;
- B. Lobbying activities;
- C. Any activity that would interfere, disrupt, or prevent activities associated with surface coal mining operations; sand, gravel, or scoria extraction activities; oil and gas operations; or other energy facility or infrastructure development;
- D. The acquisition of land or to encumber any land for a term longer than twenty years; or
- E. Projects outside this state or projects that are beyond the scope of defined activities that fulfill the purposes of Chapter 54-17.8 of the North Dakota Century Code.

NO CONSIDERATION:

In addition to those specific items in law that are ineligible for funding, in the absence of a finding of exceptional circumstances by the Industrial Commission, the following projects will NOT receive consideration for funding:

- A completed project or project commenced before the grant application is submitted;
- A feasibility or research study;
- Maintenance costs;
- A paving project for a road or parking lot;
- A swimming pool or aquatic park;
- Personal property that is not affixed to the land;
- Playground equipment, except that grant funds may be provided for up to 25% of the cost of the equipment not exceeding \$10,000 per project and all playground equipment grants may not exceed 5% of the total grants per year (see Budget Form for how this will be calculated);
- Staffing or outside consultants except for costs for staffing or an outside consultant to design and implement an approved project based on the documented need of the applicant and the expenditures may not exceed 5% of the grant to a grantee if the grant exceeds \$250,000 and

- expenditures may not exceed 10% of the grant to a grantee if the grant is \$250,000 or less (see Budget Form for how this will be calculated);
- A building except for a building that is included as part of a comprehensive conservation plan for a new or expanded recreational project (see Budget Form for definition of comprehensive conservation plan and new or expanded recreational project); or
 - A project in which the applicant is not directly involved in the execution and completion of the project.

Application Deadline

Applications for this grant round cycle are due on **April 1, 2018 at 5:00 p.m. CT.** All information, including attachments, must be submitted by that date. See instructions below for submission information.

Instructions

Please download this Word document (available on the Industrial Commission/Outdoor Heritage Fund Program website at <http://www.nd.gov/ndic/outdoor-infopage.htm>) to your computer and provide the information as requested. You are not limited to the spacing provided except in those instances where there is a limit on the number of words. After completing the application, save it and attach it to an e-mail and send it to outdoorheritage@nd.gov or print it and mail it to the address noted in the next paragraph.

Attachments in support of your application may be sent by mail to North Dakota Industrial Commission, ATTN: Outdoor Heritage Fund Program, State Capitol – Fourteenth Floor, 600 East Boulevard Ave. Dept. 405, Bismarck, ND 58505 or by e-mail to outdoorheritage@nd.gov. The application and all attachments must be received or postmarked by the application deadline. You will be sent a confirmation by e-mail of receipt of your application.

You may submit your application at any time prior to the application deadline. Early submission is appreciated and encouraged to allow adequate time to review your application and ensure that all required information has been included. Incomplete applications may not be considered for funding. **Any item noted with an * is required.**

Oral Presentation. Please note that you will be given an opportunity to make a ten-minute Oral Presentation at a meeting of the Outdoor Heritage Fund Advisory Board. These presentations are strongly encouraged.

Open Record. Please note that your application and any attachments will be open records as defined by law and will be posted on the Industrial Commission/Outdoor Heritage Fund website.

Contact Information

Name of Organization * Pembina Gorge Foundation (PGF)

Federal Tax ID# * 81-4438550

Contact Person/Title * Kristi Wilfahrt, Interim Director

Address * PO Box 888

City * Walhalla

State * ND

Zip Code * 58282

E-mail Address * Kristi.wilfahrt@outlook.com

Web Site Address (Optional) <http://www.frostfireskiarea.com/>

Phone * 701-317-6729 (Kristi Wilfahrt – cell); 701-549-3660 (Frost Fire)

Fax # (if available) n/a

List names of co-applicants if this is a joint proposal: n/a

MAJOR Directive: (select the Directive that best describes your grant request)*

Choose only one response

☐ **Directive A.** Providing access to private and public lands for sportsmen, including projects that create fish and wildlife habitat and provide access for sportsmen;

☐ **Directive B.** Improving, maintaining and restoring water quality, soil conditions, plant diversity, animal systems and by supporting other practices of stewardship to enhance farming and ranching;

☐ **Directive C.** Developing, enhancing, conserving and restoring wildlife and fish habitat on private and public lands; and

☒ **Directive D.** Conserving natural areas and creating other areas for recreation through the establishment and development of parks and other recreation areas.

Additional Directive: (select the directives that also apply to the grant application purpose)*

Choose all that apply

☒ **Directive A.** Providing access to private and public lands for sportsmen, including projects that create fish and wildlife habitat and provide access for sportsmen;

☐ **Directive B.** Improving, maintaining and restoring water quality, soil conditions, plant diversity, animal systems and by supporting other practices of stewardship to enhance farming and ranching;

☐ **Directive C.** Developing, enhancing, conserving and restoring wildlife and fish habitat on private and public lands; and

☐ **Directive D.** Conserving natural areas and creating other areas for recreation through the establishment and development of parks and other recreation areas.

Type of organization: (select the category that describes your organization)*

☐ State Agency

☐ Political Subdivision

☐ Tribal Entity

☒ Tax-exempt, nonprofit corporation.

Project Name* Expanded Recreation Project – Mountain Bike Terrain Park on Frost Fire Park Ski and Snowboard Mountain – New Chair Lift Request

Abstract/Executive Summary. **An Executive Summary of the project stating its objectives, expected results, duration, total project costs and participants.*** (no more than 500 words)

The Request and Timeline

The Pembina Gorge Foundation (PGF) is seeking assistance from the Outdoor Heritage Fund (OHF) to purchase and install a new chairlift at the Frost Fire Park with a total estimated cost of \$2,472,890. **The PGF requests \$1,307,168 (53%) from the OHF and commits the matching funds of \$635,723 (26% from a private donors and Cavalier Rural Electric Cooperative). The remaining funds of \$530,000 are investments made by ND Parks and Recreation Department (21%).** The new chairlift is required as the existing lift has been deemed unsafe and inoperable due to its age of nearly 70 years. The new chairlift will be installed in 2018 in time to serve the 2018-2019 ski season and spring mountain bike season.

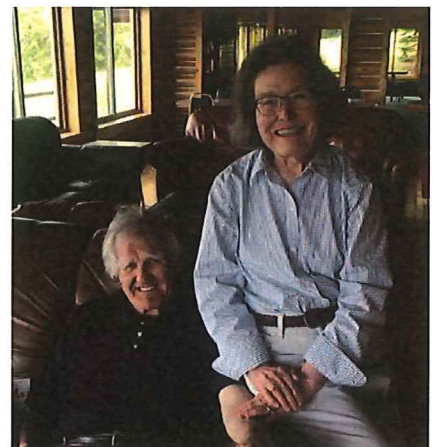


Figure 1 The late Richard (passed away in March 2016) and Judith Johnson, Founders of Frost Fire, June 2015

PGF Bought Frost Fire in 2017

The PGF purchased the Frost Fire property in June 2017 to preserve and enhance recreation and cultural opportunities in northeastern North Dakota. The business was developed, opened and maintained by the Judith and the late Richard Johnson as a family business for more than 40 years. The Johnsons sought the sale to a nonprofit foundation, in partnership with an array of public and private partners, to allow public outdoor recreation to continue for generations to come and build on the legacy they began on Christmas Day 1976. The PGF's total capital campaign is currently \$5.5 million. Frost Fire Park is approximately 175 acres and includes 40 acres of forestry land and is along the Pembina River.

With a new and expanded business model and public partnerships, the recreational opportunities and accessibility are being greatly expanded within the Pembina Gorge. At its peak, Frost Fire served 20,000 skiers, snowboarders, tubers and theatre goers and is now between 10,000 to 15,000 customers. There are more than 1.2 million people living within a two-hour radius of the Pembina Gorge.

Public Partnership with North Dakota Parks and Recreation (NDPRD)

The PGF is in a private public partnership with NDPRD to enhance the experience of outdoor recreation enthusiasts in the Pembina Gorge. NDPRD relocated its Walhalla staff to Frost Fire lodge in January 2016. Through the PGF's acquisition of Frost Fire, NDPRD is now able to explore achieving seven of the 16 priorities in its Pembina Gorge State Recreation Area Master Plan (December 2014). Most immediately, the relationship provided a visitor center. This partnership is a win/win for both entities and assists in leveraging resources from private and public sources to continue to build recreation, cultural, historical, natural and hospitality amenities both at Frost Fire as well as the entire Pembina Gorge.

New Bike Park Under Construction at Frost Fire

In summer 2017, NDPRD began construction of the Frost Fire Bike Park on the slopes at Frost Fire with an estimated cost of \$232,000 – 90% of which was federally funded. Studies have shown the bike park has potential to draw bikers from an eight-hour radius. This is will be the first of its kind bike park in North Dakota and makes Frost Fire Park nearly a 12-month recreation amenity rather than primarily the winter season of December through March. The PGF's chair lift will also be utilized bike park users. The PGF has estimated 4,800 bikers will ride year one. This was based upon 80% of the users year one at Detroit Mountain's bike park in Detroit Lakes, MN. The region is becoming a key recreation destination.

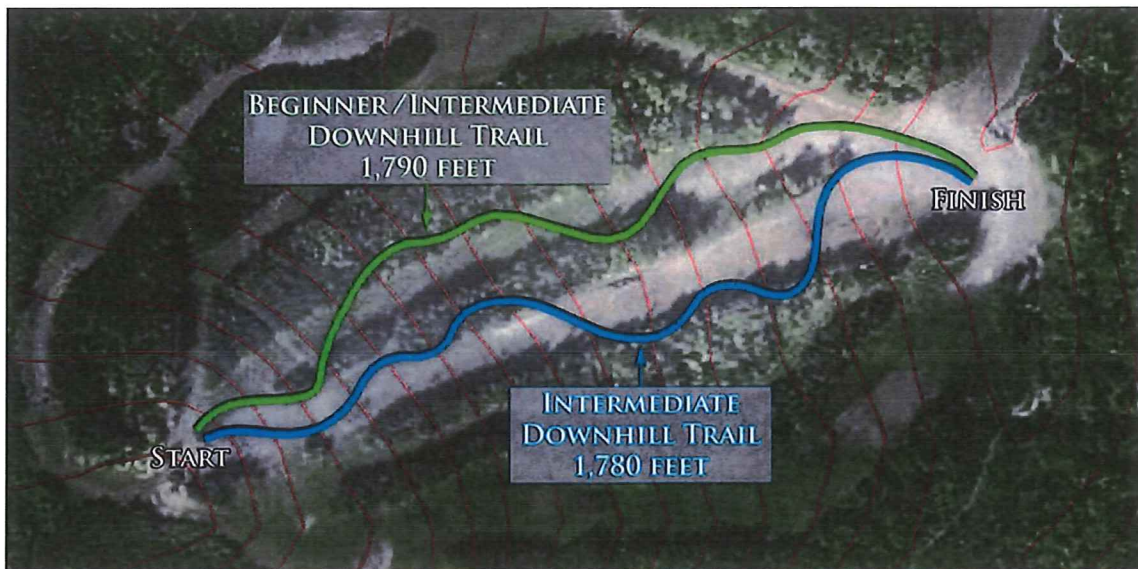


Figure 2 Mountain Bike Terrain Park Concepts

Grant Request

Amount of Grant request \$ * 1,307,168

Total Project Costs \$* \$2,472,890

(Note that in-kind and indirect costs can be used for matching funds)

Amount of Matching Funds \$* 1,165,723 (cash)

Please indicate if the matching funds will be in-kind, indirect or cash.

A minimum of 25% Match Funding is required.

Source(s) of Matching Funds*

Please provide verification that these matching funds are available for your project. Note that effective as of July 1, 2015 no State General Fund dollars can be used for a match unless funding was legislatively appropriated for that purpose.

The sources of matching funds include: three private donors; Cavalier Rural Electric; and commitments from NDPRD as outlined in the project budget. Donor commitments may be shared upon request to maintain donor confidentiality.

Certifications *

x I certify that this application has been made with the support of the governing body and chief executive of my organization.

x I certify that if awarded grant funding none of the funding will be used for any of the exemptions noted on Page 1 of this application.

Narrative

Organization Information – Briefly summarize your organization's history, mission, current programs and activities. *

Include an overview of your organizational structure, including board, staff and volunteer involvement. (no more than 300 words)

PGF incorporated as a North Dakota nonprofit in January 2017 with a mission "to preserve and enhance the experience of the Pembina Gorge while connecting people to positive, life changing experiences. The Foundation develops and supports historical, cultural, education, natural, interpretive and recreational opportunities in the Gorge." There are 11 members of the board of directors, two ex-officio members, an interim foundation director, operations manager and hospitality manager.

The foundation's immediate goal was to purchase Frost Fire from Judith Johnson and build on the long history of success. Opening Christmas Day 1976, the Johnsons catered to outdoor recreation enthusiasts with downhill and cross-country skiing, snowboarding and tubing, summer theatre and

cafeteria. The Johnson's legacy was to see the park remain open to the public and develop into the wondrous destination they dreamt possible with help of philanthropy, partnerships and grants.

The PGF continues the same activities and is expanding recreation through a partnership with ND Parks and Recreation Department (NDPRD). NDPRD began construction of a mountain bike terrain park on the slopes at Frost Fire Park in 2017 to be finished and open to the public by September 2018. A copy of the Frost Fire Bike Park Master Plan is available upon request. Unfortunately, the unsafe condition of an aged chairlift, winter activities the past two seasons has been limited to tubing.

Purpose of Grant – Describe the proposed project identifying how the project will meet the specific directive(s) of the Outdoor Heritage Fund Program *

Identify project goals, strategies and benefits and your timetable for implementation. Include information about the need for the project and whether there is urgency for funding. Please indicate if this is a new project or if it is replacing funding that is no longer available to your organization. Identify any innovative features or processes of your project. Please note that if your proposal provides funding to an individual, the names of the recipients must be reported to the Industrial Commission/Outdoor Heritage Fund. These names will be disclosed upon request.

Replace Chairlift is Critical to Future of Frost Fire Park and Pembina Gorge State Recreation Area in 2018

The PGF proposes replacing the existing, inoperable triple chair lift with a quad chair lift located at Frost Fire Park. The chairlift is critical to the PGF meeting its goal of maintaining the vital recreational destination and making this business sustainable for the near and long term. Without a new chair lift in 2018, the PGF will face significant challenges that could result in closing the operation until which time philanthropic and grant funds are raised to reopen the facility. Currently, the fundraising goal for the entire project undertaken by the PGF is \$5.5 million with \$1.5 million raised to date.

For example, Detroit Mountain, a similar facility located near Detroit Lakes, MN, was closed from 2004 to 2015 and is now owned and operated as a premiere year-round recreation area by Detroit Mountain Recreation Area, Inc., a nonprofit corporation. It is the PGF's goal to avoid a similar shut down as resurrecting the project would be extremely challenging as well as present challenges to the implementation of the NDPRD's 2014 Pembina Gorge State Recreation Area Master Plan.



Figure 4 Winter Terrain Park, December 2017

Goals and Benefits of Replacing Chairlift

The goals and benefits of replacing the chair lift include:

- The chairlift will expand recreation opportunities to nearly 12 months of the year as it will support the new mountain bike terrain park currently under construction on the slopes at Frost Fire in partnership with ND Parks and Recreation Department.
 - The mountain bike park will be the first of its kind in North Dakota.
 - The mountain bike park will open in mid-summer 2018.
 - ND Parks and Recreation is investing approximately \$230,000 into the construction of the mountain bike park. This funding was secured from the federal Recreation Trails Program (90%) and the Department (10%).
 - The Department has a Memorandum of Understanding with the Pembina Gorge Foundation and is developing an operating agreement whereby the Department will manage the trail and the Foundation will operate the chairlift for mountain bikers.
 - Studies show a mountain bike terrain park will draw bikers from up to an eight-hour radius.
- The chairlift will support downhill skiing, snowboarding, mountain biking (new), and scenic viewing (new).
- The chairlift is instrumental to making the Pembina Gorge a recreation destination. The new chairlift will have an expected useful life, with proper maintenance, of approximately 30 years.
- The inoperable chairlift being replaced was installed in used condition in the mid-1980s with original manufacturing dating back to 1950s.
- The existing chairlift was not safe or operable during the 2017-2018 winter season and was recommended to be replaced (this was not known at the time of purchase).
- Winter customers have historically accounted for 80% of the clientele and the mountain bike park could turn these recreation enthusiasts to year-round users. Expanding the business model to potentially 12 months of the year will greatly enhance the sustainability of Frost Fire for generations to come.



Figure 5 We love Canadians - historically, they have been 80% of the winter customers.

The existing triple chair lift, installed in the late 1970s, has exceeded its useful life and is currently in a state of disrepair due to severe wet conditions sustained in 2016. An engineer has deemed the existing lift as unrepairable. NDPRD is currently constructing a mountain bike terrain park at Frost Fire in partnership with the PGF which will result in year-round use of the proposed ski lift.

Innovation: Private Public Partnerships Maximize Recreation and Cultural Amenities

The PGF acquisition of Frost Fire Park has increased the level of commitment and leadership significantly by providing a plan for sustainability as well as increasing the recreational and cultural activities. An abbreviated PGF strategic plan is included in **Exhibit 1**.

Through strong partnerships with ND Parks and Recreation, ND Tourism, ND Department of Commerce and local, county, regional, state and federal entities (many of whom have provided letters of support to this application), the Pembina Gorge is poised to be a recreational destination of significant attraction. For more than 40 years, this area has slowly and steadily built the recreational assets that are now in a position to become a focal attraction for the State of North Dakota.

In 2015, ND Parks and Recreation relocated its Walhalla office to Frost Fire. Close proximity to Canada (10 miles), draws international visitors. Special events such as the annual Wilderman Triathlon and Fossil Dig draw people from throughout the United States and Europe. It is these recreational amenities that also greatly enhance the quality of life for the people in northeastern North Dakota. Frost Fire Park now offers recreation for people ages 2 to 92.

Projects Meets Two OHF Directives

The proposed project meets the following OHF directives:

- Directive A: *Providing access to private and public lands for sportsmen, including projects that create fish and wildlife habitat and provide access for sportsmen.*

ND Parks and Recreation is working to make Frost Fire Park and trailhead for its 30+ miles of multi-use trails. Frost Fire will be open to the public to access land, forested areas and trails. Frost Fire has a multi-use that ND Parks and Recreation has secured funds to connect to its trail system.

Also, in 2017, NDPRD secured funds to build a connector trail from Frost Fire to the state's 30+ mile multi-use trail. This connector trail will enable trail users to use Frost Fire as a trailhead and hospitality hub to receive State Recreation Area information and guidance from NDPRD staff. It's the goal of both the PGF and the NDPRD to have a seamless customer experience for all recreation offerings within the Pembina Gorge.

- Directive D: *Conserving natural areas and creating other areas for recreation through the establishment and development of parks and other recreation areas.*

Expanding recreation in the Pembina Gorge through the Mountain Bike Terrain Park in partnership with ND Parks and Recreation brings new recreation opportunities to patrons from a wide service area (studies show up to 8-hour radius). The new chairlift will also reestablish downhill skiing and snowboarding during the winter months which has been absent the past two winter seasons.

Honoring the Conservation Legacy

Key partners in building and supporting the PGF are Tim and Sandy (Johnson) Crary, originally from Walhalla, both have a long and wonderful family history to the Pembina Gorge. Sandy's father, Bert Johnson, was a farmer who instilled a love of the land and a deep respect

for the area. Tim's father, Paul T. Cray, was awarded the first national honor for his conservation work to save the trees in the Pembina Gorge in 1969. Sandy and Tim are continuing their legacy to preserve, protect and enrich the Pembina Gorge to its full potential for their children, grandchildren, and really for generations to come.

Frost Fire Park and State Recreation Area Meet Main Street Initiative Objectives

Aside from the OHF Directives, this project as well as the implementation of both the PGF and Pembina Gorge State Recreation Area Master Plans, achieves objectives that stretch well beyond recreation.

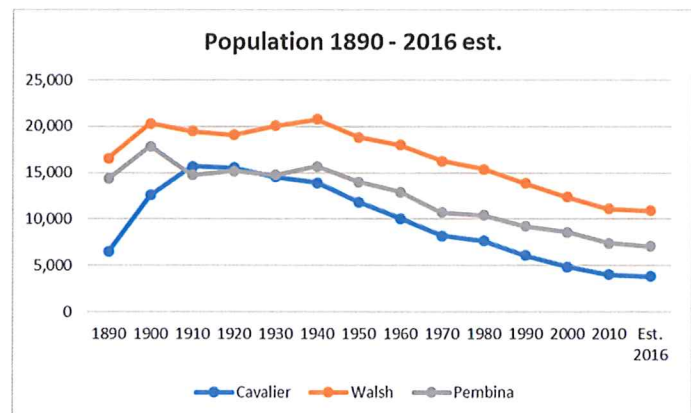
Governor Burgum's Main Street Initiative has three pillars: healthy vibrant communities; 21st century workforce; and smart and efficient infrastructure. Keeping Frost Fire Park available to the public while also expanding it through the new programming and amenities described in this application really serves all of the three Main Street Initiative goals. At its peak, Frost Fire had 20,000 customers. There are 1.2 million people living within two hours of the Pembina Gorge as an easy day trip to this recreation destination. The customers are not only vital to the sustainability and transformation of Frost Fire, but to the entire region. Frost Fire customers also purchase fuel, groceries, meals, and more during their trips to the Pembina Gorge and the surrounding area. These customers help maintain main street businesses that struggle to survive in rural North Dakota due to continued population decline.

A significant motivator behind this project over the past five years was the persistent 70-years of population loss sustained in the Rendezvous Region (Cavalier, Pembina and Walsh Counties). Since 1990 alone, these three counties have sustained a loss of 7,300 people – which could be translated to the current combined populations of the cities of Park River, Grafton and Langdon.

One of the key economic development strategies for this region has become "people attraction." These three counties have 1,200 manufacturing and food processing jobs yet, these counties continue to lose people. These employers have continually stated that their number one challenge and barrier to growth is availability of quality workforce. It is an economic development goal to round out the community amenities for family to consider northeastern North Dakota a much-sought after place to live due to its unique recreational amenities available year-round.

Having strong, healthy, high quality recreational amenities are vital for northeastern North Dakota for quality of life, attracting and retaining workforce, and having differentiated communities that draw both visitors and residents.

Lastly, this project makes use of existing infrastructure. The existing infrastructure in this case was the sustainability of a 40+ year old business that survived during the ups and downs of a weather-dependent business such as this. The existing facility can now be enhanced and expanded upon as is currently being done with both the mountain bike terrain park and the KANO folk school. Had the



PGF not purchased Frost Fire, NDPRD would not have invested in the construction of the mountain bike terrain park or secured funds to connect Frost Fire to the state's 30+ mile trail system.

Management of Project – Provide a description of how you will manage and oversee the project to ensure it is carried out on schedule and in a manner that best ensures its objectives will be met.*

Include a brief background and work experience for those managing the project.

The new chairlift will be purchased and installed by Sky Trac Aerial Transportation Systems, Salt Lake City, Utah, with construction proposed as soon as weather permits in 2018 to be fully functional for the 2018-2019 winter season. Additional project oversight will be provided by the Board of Directors which includes Dustin Gorder, who has extensive ski resort experience. Sky Trac certifies to provide a turn-key chairlift upon completion of the installation. Sky Trac also provides a two-year warranty on materials and workmanship of up to 2,400 hours. <https://skytraclifts.com/> The Sky Trac team of professionals has combined related experience of 500 years.

The Foundation's insurance company, Mountain Guard, provides risk management, quality control and assistance with regular inspections annually. In addition, they provide assistance with policy/procedure development to help assure we are in compliance with national ANSI for chair lifts, and other maintenance on our equipment to assure we are performing routine and annual requirements to assure good working equipment and safety standards are met.

Evaluation – Describe your plan to document progress and results. *

How will you tell if the project is successful? Please be specific on the methods you will utilize to measure success. Note that regular reporting, final evaluation and expenditure reports will be required for every grant awarded.

Factors of success include:

- Safe installation of new chairlift in 2018 to be fully operational by fall.
- Trained staff on new chairlift operations and maintenance.
- Adopt maintenance procedures provided by Sky Trac.
- Establish a capital improvement fund through philanthropic giving some for operational proceeds to assure adequate funding for maintenance and required improvements.
- Operate a full winter season in 2018-2019 to include all downhill sports that have not been offered the past two winters and reestablish a mid-level of historic customers of a minimum of 8,000 winter customers.
- Meet target for mountain bike users years one and two of a minimum of 4,800 users.

Financial Information

ATTACHMENT: Project Budget – Using the standard project budget format that is available on the website at <http://www.nd.gov/ndic/outdoor-info/page.htm> , please include a detailed total project budget that specifically outlines all the funds you are requesting. Note that a minimum of 25% match funding is required.*

The project budget should identify all matching funds, funding sources and indicate whether the matching funds are in the form of cash or in-kind services. Effective July 1, 2015 no State General Fund dollars can be used for a match unless funding was legislatively appropriated for that purpose. As noted on the standard project budget format, certain values have been identified for in-kind services. Please utilize these values in identifying your matching funds. **NOTE: No indirect costs will be funded.**

x I certify that a project budget will be sent to the Commission*

Sustainability – Indicate how the project will be funded or sustained in future years.

*

Include information on the sustainability of this project after all the funding from the Outdoor Heritage Fund has been expended and whether the sustainability will be in the form of ongoing management or additional funding from a different source.

The chairlift is a vital, necessary investment for both the short and long-term sustainability of Frost Fire Park. The chairlift replacement is an investment that is expected to have a useful life of at least 30 years with proper routine maintenance. The PGF commits to proper maintenance and will allocate the necessary funds for maintenance both through revenue generated from its operation as well as endowment fund proceeds.

The chairlift is also the backbone piece of equipment to the entire Frost Fire Park – without it, much of the recreational benefit of Frost Fire is not accessible and the business model is not sustainable. Chairlift related activities including skiing, snowboarding, and mountain biking are an estimated 65% of the total projected revenue to the PGF in 2019.

Partial Funding – Indicate how the project will be affected if less funding is available than that requested. *

The PGF total capital campaign calls for approximately \$5.5 million over the next couple of years. To date, \$1.5 million has been secured through a combination of grants, sponsorships, private donations, and debt. A detailed list can be provided upon request. Given the total capital needs, any partial funding from OHF would result in possible delay of other necessary investments.

A summary of estimated expenses and investments to be made include:

- | | |
|--------------------------|--|
| • Acquisition | \$1,067,000 (includes \$439,500 short-term debt) |
| • Working Capital | \$655,000 |
| • Equipment – chair lift | \$1,350,000 |
| • Equipment – other | \$454,500 |
| • Facility Improvements | \$1,600,000 |
| • Endowment | \$1,000,000 |

Partnership Recognition - If you are a successful recipient of Outdoor Heritage Fund dollars, how would you recognize the Outdoor Heritage Fund partnership? * Please note it is a requirement that there be signage at the location of the project acknowledging the funding from the Outdoor Heritage Fund if appropriate for your project.

The PGF proposes to recognize the OHF on the five chairlift tower pads with the its logo, listing on the donor wall, and outdoor signage near the chair lift.

Scoring of Grants

All applications will be scored by the Outdoor Heritage Fund Advisory Board after your ten-minute oral presentation. The ranking sheet(s) that will be used by the Board is available on the website at <http://www.nd.gov/ndic/outdoor-infopage.htm> .

Awarding of Grants*

All decisions on requests will be reported to applicants no later than 30 days after Industrial Commission consideration. The Commission can set a limit on duration of an offer on each application or if there isn't a specific date indicated in the application for implementation of the project, then the applicant has until the next Outdoor Heritage Fund Advisory Board regular meeting to sign the contract and get the project underway or the commitment for funding will be terminated and the applicant may resubmit for funding. Applicants whose proposals have been approved will receive a contract outlining the terms and conditions of the grant. Please note the appropriate sample contract for your organization on the website at <http://www.nd.gov/ndic/outdoor-infopage.htm> that set forth the general provisions that will be included in any contract issued by the North Dakota Industrial Commission. Please indicate if you can meet all the provisions of the sample contract. If there are provisions in that contract that your organization is unable to meet, please indicate below what those provisions would be. *

Responsibility of Recipient

The recipient of any grant from the Industrial Commission must use the funds awarded for the specific purpose described in the grant application and in accordance with the contract. The recipient cannot use any of the funds for the purposes stated under Exemptions on the first page of this application.

If you have any questions about the application or have trouble submitting the application, please contact Karlene Fine at 701-328-3722 or kfine@nd.gov

Revised: December 14, 2017

						4/1/2018
Expanded Recreation Project: Mountain Bike Terrain Park with Ski/Snowboard Park - Chair Lift						
Pembina Gorge Foundation - Frost Fire Park						
Project Expense	OHF Request	Applicant's Match Share (Cash)	Applicant's Match (Share (In-Kind)	Applicant's Match Share (Indirect)	Other Project Sponsor's Share	Totals:
Removal of Lift	\$ 23,636	\$ 7,879				\$ 31,515
Geotechnical Boring	\$ 11,250	\$ 3,750				\$ 15,000
Engineering, Equipment, Installation and Freight	\$ 933,000	\$ 311,000				\$ 1,244,000
Mt. Bike Racks	\$ 2,520	\$ 840				\$ 3,360
Electrical Distribution Panels	\$ 4,410	\$ 1,470				\$ 5,880
Operator Houses	\$ 32,351	\$ 10,784				\$ 43,135
Bonding and Sales Tax	\$ 97,500	\$ 32,500				\$ 130,000
Main Disconnect, Distribution Panel, Stepdown Transformer	\$ 30,000	\$ 10,000				\$ 40,000
Tower Pads (5)	\$ 22,500	\$ 7,500				\$ 30,000
Mountain Bike Trails 3 of 7 (to be open 2018)					\$ 230,000	\$ 230,000
Construction of Four Additional Mountain Bike Trails (to be open 2020)					\$ 300,000	\$ 300,000
Rental Equipment Including Bikes, Helmets, Skis, Storage		\$ 200,000				\$ 200,000
Contingency	\$ 150,000	\$ 50,000				\$ 200,000
Total Costs	\$ 1,307,168	\$ 635,723			\$ 530,000	\$ 2,472,890
Percent Total Budget	53%	26%			21%	100%
Budget Notes:						
Contractor will be hired to mobilization/demobilization, survey site, remove drive towers and foundations, remove chair towers. Wood buildings will be hauled to an approved Disposal Site, all metal will be removed from site, drive towers, footings to be removed, tower footings to be broke down to below grade.						
Contractor will be hired to soil test multiple locations by and around tower sites to determine quality of soil.						

Engineering firm will provide chair lift equipment, installation, freight, electric panels for lift.			
Mt. Bike racks; two bikes per chair. Requires every other chair maximum, or less if desires. 20 chairs			
Electrical Distribution Panels; includes breaker panels and the step down transformers; panels go inside operator houses			
Operator Houses - x2, 8ft x 10 ft at drive and 8ft x 5 ft at return			
Bonding and Sales tax are the responsibility of the buyer. ND Sales tax is 5%. Bonding is 5-10%			
Cavalier Rural Electric Company will contract to provide main disconnect, distribution panels, stepdown transformer.			
Five tower pads will be ordered and placed around each of the five towers on the mountain.			
ND Parks and Recreation has invested \$230,000 to date to establish a mountain bike terrain park. Three of the seven trails will be completed July of 2018 with a total cost of \$230,000.			
ND Parks and Recreation and the PGF will work together to raise \$300,000 to complete the remaining four trails of the mountain bike terrain park by 2020.			
PGF will raise private funds to purchase rental equipment including bikes, helmets, skis and storage.			
Geo technical boring will dictate required depth and width of the tower footings for long-term stability of the new chairlift. Contingency of \$200,000 has been budgeted for the footings, roads to and from site, excavation after job completion and other potential cost overruns.			
OHF Matching Funds Summary:			
Donor #1: \$400,000 of matching dollars in private donations (\$200,000 due immediately, \$200,000 due January 2019) - SECURED			
Donor #2: \$20,000 to the General Fund part of a five year pledge - SECURED			
Donor #3: \$14,000 to the General Fund as part of a five year pledge - SECURED			
Cavalier Rural Electric has approved an USDA loan for \$150,000 at 3% for 10 years - SECURED			

EXHIBIT 1

Pembina Gorge Foundation

Strategic Plan and Financial Projections

**Pembina Gorge Foundation
Strategic Plan
Frost Fire Park 2017-2020**

The Pembina Gorge Foundation (PGF) has established seven major goals for the period 2017 to 2020.

These goals include:

- Goal #1: Establish Foundation to Purchase Frost Fire to Retain Public Recreation Destination
- Goal #2: Stabilize Existing Business
- Goal #3: Mobilize High Quality Staff
- Goal #4: Expand and Support Recreation Opportunities
- Goal #5: Expand and Support Cultural, Historical, Natural and Geographical Activities
- Goal #6: Partnership Development and Public Relations
- Goal #7: Fundraising: Capital Campaign, Annual Giving & Endowment
- Goal #8: Improve Facilities and Amenities

Goal #1: Establish Foundation to Purchase Frost Fire to Retain Public Recreation Destination

2017 Accomplishments

- Completed appraisal, engineering study – January
- Incorporated with the State of North Dakota as a Nonprofit – January
- Established Board of Directors, By-Laws – January – June
- Developed business plan and financial projections; marketing plan for summer theater
- Purchased Frost Fire with total cost of \$1.067M – June 19

2018

- 1023 nonprofit Federal IRS application for 501(c)(3) designation – April
- Tear down of 1950's Riblet Chair lift – April 2018
- Quad Sky Trac Contract Signed, Equipment Ordered – April 2
- Sky Trac Installation – June, July, September, October (Load Test) 2018
- "Route 66" summer theatre, targeting 5000 guests and \$60,000 net profit – June 30 to August 5
- Winter Season Opens – December

Goal #2: Stabilize Existing Business

2017 Accomplishments

- "Smoke on the Mountain" 33rd season, \$45,000 net profit – July 1 – August 6
- Major equipment assessment completed October
- 2007 Ski Trail Piston Bully Trail Groomer Purchased December

2018

- Develop and implement marketing program, including event and retreat space – 2018

Goal #3: Mobilize High Quality Staff

2017 Accomplishments

- Interim Foundation Director – January; Operations Manager – October; Hospitality Manager – November

2019

- Ski/Snowboard with Chair Lift – Goal \$384k (Dec 18 – March 19) - Winter Season Staffing
 - Departments: Bar, Restaurant/Cafeteria, Ski Patrol, Ski Instructors, Mountain
 - Mountain Manager
 - Lifties x 7
 - Groomer
 - Snowmakers x2
 - Ski Instructors x 8 (2 per weekend)
 - Ski Patrol x10 (2 per weekend)
 - Hospitality Manager
 - 5 waiter/waitresses/cooks
 - 2 bartenders
 - 2 dishwashers
 - 3 cashiers
- Mountain Bike Terrain Park with Chair Lift – Goal \$126k (May – Sept)
 - Departments: Mountain, Hospitality, ND Parks, Bike Patrol/Safety
 - Mountain Manager
 - Lifties x 3
 - Grounds Keeper
 - ND Parks Trails Groomer
 - Trails Patrol (2 per shift)
 - Hospitality Manager
 - 1-2 waiter/cook/bartender
- Summer Theatre – Goal \$140k (July/Aug, 17 plays)
 - Part-time Theatre Manager/Music Manager/Director
 - Hospitality
 - 5 waiter/waitresses/cooks
 - 2 bartenders
 - 2 dishwashers
 - 3 cashiers
- KANO – weekend courses, events;
 - Staffing
 - Full-time Director
 - Full-time Events/Marketing/Annual Membership Director
 - Hospitality Director
 - 2-6 waiter/waitresses/cooks
 - 2 bartenders
 - 2 dishwashers
 - 2 cashiers
 - Instructors

Goal #4: Expand and Support Recreation Opportunities

2017 Accomplishments

- Mountain Bike Terrain Park Trail work began - October and November
- Fossil Dig – Food prepared for Patrons
- Fossil Dig – Lodging for Paleontologists

2018

- Mountain Bike Terrain Trails – 3 of 7 planning trails – complete construction: May – July
- Mountain Bike Trails Open – August 2018
- Fossil Dig – Food prepared for Patrons – Doubled, Support for Lodging
- Restaurant/Lounge Amenity open for NPRD Patrons (Weekends)
- Campground – Primitive, by river (donation by private individual) projected opening summer
 - Work with state on improved river access and bathrooms
 - Horse stalls, trails and riding program

2019

- Trail Head Access for ND Parks & Recreation
- Fossil Dig – Support for Patrons, Fundraising support to increase to 2 weeks / sessions
- Hospitality Support for all recreation programs – expanded as appropriate

2020

- Construct remaining four trails of Mountain Bike Terrain Park
- Fossil dig and amenity support
- Birding, program added with partners

Goal #5: Expand and Support Cultural, Historical, Natural and Geographical Activities

2017 Accomplishments

- Folk School discussion begins – August 2017

2018

- KANO (Frost Fire Folk School) – Scandinavian Day – May 19

2019

- KANO calendar created and mailed by December 1, 2018
 - Courses can be at any place or space on or off campus
 - 2019 goals
 - \$108k Revenue
 - 30 weekends of courses
 - Create a network of Artists, Artisans and Historians in the Rendezvous Region and beyond as related to the Pembina Gorge
 - Apply for a Bush Innovation Grant by Feb 2019 to build network and regional capacity for enhanced knowledge, strength and ability to capture stories from generations past.
 - Announce Lead/Naming Donor – January 2019
- Kano Communications 2019
 - Newsletter March
 - Class Calendar mailed May
 - Newsletter September

- Year-end Giving November

Goal #6: Partnership Development and Public Relations

2017 Accomplishments

- ND Parks & Recreation MOU and Operations Agreement drafts

2018

- Community Open House – April 18 – 1- 5 pm
- Grand Opening Ceremony – (Ribbon Cutting, Recognition) October 18 or 25
- ND Parks and Recreation MOU, Operations Agreement and Lease Agreement renewed – December

Goal #7: Fundraising: Capital Campaign, Annual Giving and Endowment

Total campaign goal currently is \$5.5 million which includes the formation of a \$1 million endowment fund. The balance of the capital will be used for purchase, facility improvements, handicap accessibility improvements, equipment replacement, recreational equipment purchases, and working capital.

2017 Accomplishments

- \$1.4m raised/pledged through State grants and private individuals for purchase and working capital.

2018

- Launching of “Fire Up for Frost Fire” public campaign – May 2018

2019

- Major Gifts – “Fire Up for Frost Fire” Campaign continue to raise capital to support development of new amenities; create vision for ski in/out cabins, artisan cabins, etc.
- Launch endowment building for scholarships, programs, legacy giving
- Develop Annual Giving/Membership program goal is \$240,000
 - Participate in Giving Hearts Program, February 2019

Goal #8: Improve Facilities and Amenities

2017

- Minor lodge renovations created an expanded business unit with lounge/bar service moved to main floor to better service patrons – December

2018

- Develop handicap accessibility improvement plan: bathrooms (renovate one existing set; install bathrooms on main floor and second floor of lodge; and construct exterior bathroom for theatregoers and outdoor recreation); install elevator, install exterior walkways and parking lot improvements; create accessible seating in amphitheater

2019

- Renovations begin on lodge (finish second floor in barn as an event center and gathering space, and convent (hostile lodging) 2019 (pending on capital funds available from campaign

PEMBINA GORGE FOUNDATION			
INCOME AND EXPENSE PROJECTIONS			
4/1/2018			
Fiscal Year October 1 to September 30			
REVENUE	2017-2018	2018-2019	2019-2020
Winter Ski/Tube	\$ 26,249	\$ 384,000	\$ 408,000
Summer Theater	\$ 140,000	\$ 140,000	\$ 140,000
Terrain Park	\$ 1,000	\$ 126,000	\$ 126,000
Food	\$ 52,509	\$ 93,000	\$ 99,400
Beverage	\$ -	\$ -	\$ -
Grant	\$ 400,000	\$ -	\$ -
Contributions/Gifts	\$ 1,277,225	\$ 240,000	\$ 250,000
Cost of Food & Bev	\$ (29,467)	\$ (46,500)	\$ (49,700)
ND Parks Lease	\$ -	\$ 13,500	\$ 13,500
Insurance Proceeds	\$ 26,001		
Kano	\$ 37,000	\$ 108,000	\$ 108,000
TOTAL REVENUE	\$ 1,930,517	\$ 1,058,000	\$ 1,095,200
EXPENSE			
Management/Full time	\$ 124,168	\$ 200,424	\$ 200,424
Management-Payroll taxes	\$ 12,774	\$ 20,744	\$ 20,744
Seasonal Employee Wages	\$ 45,554	\$ 214,837	\$ 214,837
Seasonal payroll taxes	\$ 4,657	\$ 22,236	\$ 22,236
Health Benefits (full time)	\$ 4,432	\$ 21,600	\$ 30,000
Contract Services	\$ 2,273	\$ 10,000	\$ 10,000
Supplies	\$ 16,461	\$ 12,000	\$ 12,000
Maintenance	\$ 14,720	\$ 24,000	\$ 24,000
Ad/Promo	\$ 17,133	\$ 8,000	\$ 8,000
Office Expense	\$ 6,273	\$ 5,000	\$ 5,000
Car/Travel	\$ 4,625	\$ 8,000	\$ 8,000
Acct & Legal	\$ 4,833	\$ 72,000	\$ 72,000
Telephone	\$ 4,260	\$ 4,680	\$ 4,680
Utilitie Electric, Water, Garbage	\$ 45,294	\$ 62,950	\$ 89,000
Insurance	\$ 37,491	\$ 45,700	\$ 45,700
Misc	\$ 2,316	\$ 6,000	\$ 6,000
Fuel	\$ -	\$ 12,000	\$ 12,000
Theater	\$ 72,002	\$ 45,000	\$ 45,000
Bank Charges and CC Fees	\$ 390	\$ 14,397	\$ 14,397
Kano House	\$ 17,000	\$ 7,500	\$ 7,500
Consultant Fees	\$ 122,500	\$ 8,000	\$ 8,000
Audit	\$ -	\$ 3,708	\$ -
Int CSB	\$ 9,940	\$ 477	\$ 207
Int-Honda	\$ 652	\$ 5,034	\$ 2,666
Int. Kassbohrer	\$ 4,488	\$ -	\$ -
Int.-NCPC-on \$150K	\$ 5,236	\$ 5,054	\$ 4,853
Int.-NCPC-on \$175K	\$ -	\$ 4,500	\$ 4,500
Int-LOC	\$ -	\$ 21,912	\$ 3,192
Depreciation	\$ 28,497	\$ 67,500	\$ 135,000
Kano House		\$ 54,000	\$ 54,000
TOTAL EXPENSES	\$ 607,969	\$ 987,253	\$ 1,063,936
	\$ -		
NET RECEIPTS OVER/UNDER EXPENSES	\$ 1,322,548	\$ 70,747	\$ 31,264

EXHIBIT 2

Letters of Commitment

1. Pembina Gorge Foundation
2. Cavalier Rural Electric Cooperative

PEMBINA GORGE FOUNDATION

Frost Fire Park

April 2, 2018

Re: Donor Pledges / Sharing Documented Letter of Intent or Proof

Dear Outdoor Heritage Fund Advisory Board and/or Industrial Commission,

Thanks again for considering our request for a grant of up to \$1.307 million to expand recreation opportunities at Frost Fire Park in partnership with North Dakota Parks and Recreation Department. The grant request will provide funds for a 2018 Quad Skytrac Chair lift that supports both the new Mountain Bike Terrain program (currently under construction) and the Ski/Snowboard program.

I will be happy to provide proof of support from individual donors pending funding of this project upon obtaining approval from each of the individual donors.

Donor #1 - \$400,000 Committed

Payment 1 \$200,000 April 2018,

Payment 2 \$200,000 December 2018 or January 2019 depending on year end.

Donor #2 - \$100,000 Committed 5-year pledge to the general fund

Payment 1 \$20,000 April 2018 to Chair Lift Project

Payment 2 \$20,000 April 2019 or sooner, to Chair Lift Project (Depends on year-end)

Donor #3 - \$70,000 Committed 5-year pledge to the general fund

Payment 1 \$14,000 April 2018 to the Chair Lift Project

Payment 2 \$14,000 April 2018 to the Chair lift Project (Could be sooner)

We have several lead donors we are working with on this project that have interests in different areas.

We need this chair lift and the destination to develop, to continue our pursuit to build strong small towns! North Dakota's Heritage Fund would be a lead partner in helping to expand recreation in the Pembina Gorge.

With Gratitude,

KJM

Kristi Wilfahrt,

Interim Foundation Director

Pembina Gorge Foundation

CAVALIER RURAL ELECTRIC COOPERATIVE, INC.

1111 Ninth Avenue • P.O. Box 749 • Langdon, ND 58249-0749
Phone: 701-256-5511 • Fax: 701-256-5513

April 2, 2018

Karlene Fine
Industrial Commission
State Capital 14th Floor
600 East Boulevard Avenue, Dept 405
Bismarck, ND 58505-0840

Ms. Fine,

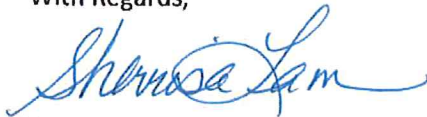
Cavalier Rural Electric Cooperative, Inc. of Langdon, ND, is pleased to support the Outdoor Heritage Fund request and Pembina Gorge Foundation dba as Frost Fire, a valued member/owner of our cooperative. They are an esteemed and established winter recreation area serving up to 15,000 enthusiasts each year, many of whom come from a distance to participate in snow activities.

Our Board of Directors has agreed to award a Rural Development Loan to the PGF. The amount of \$150,000 for a term of ten years at 3% will enable Frost Fire to make a down payment on the Quad SkyTrac chairlift. This chairlift will be a great addition to the resort as it will open the area for year-round enjoyment with the addition of the mountain bike park. It will also replace the old chairlift which was deemed inoperable after 40 years of service.

An additional surge of customers to Frost Fire year-round is a great opportunity for our area of northeast North Dakota to increase tourism and propel not only Frost Fire, but neighboring businesses toward Governor Burgum's Main Street Initiative goals.

The chairlift will provide a critical element of PGF and Frost Fire's goal of maintaining a local business and recreation area, promoting area involvement, and securing the entity for years to come by supporting skiing, snowboarding, and mountain biking activities in our own backyard.

With Regards,



Sherrisa Lam
Finance and Administrative Manager

EXHIBIT 3

Letters of Support

1. Senator Ray Holmberg
2. Representative David Monson – District 10
3. Representative Charles Damschen – District 10
4. Senator Janne Myrdal – District 10
5. ND Parks and Recreation Department
6. ND Tourism
7. Red River Regional Council
8. North Central Planning Council
9. Rendezvous Region Tourism Council
10. Cavalier County Job Development Authority
11. Pembina County Job Development Authority
12. Walsh County Job Development Authority
13. Grand Forks Region Economic Development Corporation
14. City of Grand Forks
15. Cavalier Rural Electric Cooperative, Inc.
16. Cavalier Area Chamber of Commerce
17. The Chamber – Grand Forks and East Grand Forks
18. Gorge Arts and Heritage Council
19. Choice Financial Group
20. City of Grafton
21. City of Walhalla
22. Center for Innovation Foundation



Doug Burgum, Governor
Melissa Baker, Ph.D., Director

1600 East Century Avenue, Suite 3
Bismarck, ND 58503-0649
Phone 701-328-5357
Fax 701-328-5363
E-mail parkrec@nd.gov
www.parkrec.nd.gov

March 26, 2018

Dear Karlene Fine,

The North Dakota Parks and Recreation Department (Department) officially opened the Pembina Gorge State Recreation Area in 2012. Since that time, the Pembina Gorge has grown in popularity as people are ever looking at ways to explore this unique landscape. In 2014, a public process was initiated to create a master plan with the intent to guide the management and development of the Pembina Gorge. The plan highlighted the need for an expansion of services that the department could not achieve without establishing partnerships.

The partnership with the Pembina Gorge Foundation was fostered through their efforts to acquire the Frost Fire Ski and Snowboard Area. Through this partnership we were able to meet five of the top six priorities outlined in the master plan. These priorities ranged from providing a visitor center for visitor information, centralized enforcement, maintenance staff for upkeep and more trail development.

Starting in 2016, the Department, in coordination with the Pembina Gorge Foundation, started a planning process to develop a mountain bike terrain park on the Frost Fire property. This effort was a step towards meeting the trail needs outlined in the master plan and extending the season of use of the amenities at Frost Fire. The Department attained a Recreational Trails Program grant to help develop Phase I including a novice and intermediate skill level mountain bike course. When completed the users can utilize the ski lift to access the top of the mountain bike runs and use gravity to ride down. These runs will open summer of this year and the project has received a lot of interest.

At the time of planning and preliminary construction of the mountain bike terrain park, the ski lift was thought to be operational. The ski lift is crucial for the success of the mountain bike terrain park and the winter skiing operations in the Pembina Gorge. The grant request from the Pembina Gorge Foundation meets objectives within the Pembina Gorge State Recreation Area Master Plan to develop more multi-use and multi-season trails with the amenities to support these activities.

Sincerely,

Melissa Baker,
Director

.....
Play in our backyard!



March 26, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

Dear Ms. Fine:

North Dakota Tourism would like to offer its support to the Red River Regional Council and Pembina Gorge Foundation in their application of an Outdoor Heritage Fund Grant to purchase a quad chair lift at Frost Fire Ski Resort. The continued operation and development of this destination is of great importance to us as we promote North Dakota's four seasons.

Tourism in and around the Pembina Gorge has been a great driving force behind the economies of northeastern North Dakota and should continue to be a large part of the growth in the future. Tourism is North Dakota's third-largest industry with direct visitors spending of \$3.1 billion generating \$5 billion in total business sales. In 2015, visitor spending in Cavalier and Pembina Counties totaled \$17 million and generated \$1.85 million in state and local tax revenue. As we work on Governor Burgum's Main Street Initiative, we strive to develop quality of life amenities to attract a 21st Century workforce and the facilities at Frost Fire are a huge differentiator for Northeast North Dakota. The recent acquisition of the resort by the Foundation and their partnership with North Dakota Parks and Recreation will insure its operation well into the future, however this will only happen if it has safe, reliable equipment.

We look forward to working with North Dakota Parks and Recreation and the newly-formed Pembina Gorge Foundation in promoting Frost Fire as it continues to grow as a key tourism attraction in this region of North Dakota.

Warm regards,

A handwritten signature in black ink that reads "Sara Otte Coleman". The signature is fluid and cursive, with the first name "Sara" being the most prominent.

Sara Otte Coleman
Director – Tourism Division
North Dakota Department of Commerce

March 28, 2018

North Dakota Outdoor Heritage Fund
c/o Karlene Fine. Industrial Commission
State Capitol
Bismarck, ND 58505-0840

Letter of support for new chairlift at Frost Fire.

Frost Fire recreational area in the Pembina Gorge is one of the jewels in North Dakota's outdoor recreational crown. Its location makes it a critical component of North Dakota's efforts for state-wide recreational opportunities.

The Pembina Gorge Foundation is asking the North Dakota Outdoor Heritage Fund (OHF) to help augment private donations to replace critical infrastructure at Frost Fire, the chairlift.

I believe such investment, by the heritage fund, is part and parcel of its agenda to facilitate outdoor recreation for North Dakotans as delineated under OHF DIRECTIVE D - "Conserving natural areas and creating other areas for recreation through the establishment and development of parks and other recreation areas."

I sincerely hope you will give a positive response to their request.

Ray Holmberg
Senator, Grand Forks



NORTH DAKOTA HOUSE OF REPRESENTATIVES

STATE CAPITOL
600 EAST BOULEVARD
BISMARCK, ND 58505-0360



Representative David Monson

District 10
P.O. Box 8
Osnabrock, ND 58269-0008
dmonson@nd.gov

COMMITTEES:

Appropriations
Education and Environment Division
Chairman
Past Speaker

March 26, 2018

Karlene Fine
ND Industrial Commission
State Capitol 14th Floor
600 E. Boulevard Ave, Dept. 405
Bismarck, ND 58505-0840

Karlene Fine and ND Industrial Commission,

It gives me great pleasure to write a letter of support for the Pembina Gorge Foundation to the Outdoor Heritage Fund in support of the application for a new chairlift at Frost Fire in the Pembina Gorge. I'm not sure if you have ever visited this unique area in northeastern ND, but it is one of the best areas in the state for all-around outdoor recreational activities. I live about 20 miles from this truly beautiful recreational gem and have spent thousands of hours with my family there over the last 50 years or more. My family and I have gone sledding, skiing, snowboarding, canoeing, hiking, snowmobiling, dinosaur digging, and picnicking in this natural scenic waterway and forest.

Unfortunately, nothing lasts forever, and so it is with the old chairlift at Frost Fire. I was skiing at Frost Fire when they first opened nearly 50 years ago and remember well the tow ropes before they got a chairlift. I wore out a lot of mitts and coats and was overjoyed when they got an old used chairlift. Last year they were unable to use the chairlift due to safety reasons, and the winter activities were severely limited by that. With over a million people within about a two-hour drive of Frost Fire, it holds the potential to provide a fantastic outdoor recreational spot all year round. Without the chairlift the winter activities are very limited, and the area economy suffers without that activity.

As you may know, in the last couple years there has been a Pembina Gorge Foundation started to help revitalize the area. They are in a partnership with ND Parks and Recreation on several projects, one being a new mountain biking park, the first of its kind in ND. The new chairlift will be able to service this sport in the spring, summer, and fall as well as the skiing, snowboarding, and sledding in the winter. This will make the gorge a complete 12-month recreational center once more well into the future.

Please give this chairlift project top consideration for whatever funding you can. It is vitally important to the health of the people and the community of northeastern ND. In this day of computers and inactivity of our citizens, this is an opportunity we cannot afford to pass up. Children who learn to ski, snowboard, and mountain bike can look forward to a lifetime of outdoor recreational fun and wellbeing.

Sincerely,

Rep. David Monson



NORTH DAKOTA HOUSE OF REPRESENTATIVES

STATE CAPITOL
600 EAST BOULEVARD
BISMARCK, ND 58505-0360



Representative Chuck Damschen

District 10
9461 80th Street NE
Hampden, ND 58338-9351
701-868-3281
cdamschen@nd.gov

COMMITTEES:

Human Services
Energy and Natural Resources

March 28, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

Dear Ms. Fine and Members of the Commission:

Greetings from District 10 in northeastern ND!

I am writing to encourage you to approve funding to help replace the chairlift at Frost Fire Lodge in the Pembina Gorge near Walhalla, ND. As you may know, a foundation was recently established for the purpose of promoting the breathtaking Pembina Gorge and to continue the operation of Frost Fire.

Frost Fire has drawn many visitors to the Pembina Gorge throughout the years with its winter sports and summer theatre productions. While it has been a strong contributor to the economic activity in the area, it was not a highly profitable business for the former owner/operators. We believe with the newly formed foundation, along with some much needed financial support, it will continue to be a leading attraction to introduce folks to the beautiful wonder of the Pembina Gorge. In fact, I have personally felt for some time that it has the potential to be the "Medora of Northeastern ND".

Funding the replacement of the chairlift seems like an ideal use of the Outdoor Heritage Fund dollars. I believe the result would be good for the local economy, good for our state, a good example of positive use of OHF dollars, and good for those who utilize the activities that bring them to the area.

Thank you for your time and consideration. I certainly believe you have a great opportunity in this instance to make an investment that will benefit many in the future, in many ways.

Sincerely,

Rep. Chuck Damschen

ND District 10



NORTH DAKOTA SENATE

STATE CAPITOL
600 EAST BOULEVARD
BISMARCK, ND 58505-0360



Senator Janne Myrdal

District 10
12985 80th Street NE
Edinburg, ND 58227-9635
701-331-0946
jmyrdal@nd.gov

COMMITTEES:

Judiciary
Agriculture

March 23, 2018

Karlene Fine
Industrial Commission
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

Dear Ms. Fine,

I am writing you and the Outdoor Heritage Fund today in support of the Pembina Gorge Foundation's application for funding for the new chairlift at Frost Fire Ski Resort.

I was a founding member of the Foundation and am a strong supporter of the vision it carries for economic development, not only of the Frost Fire Resort, but the development of the hidden jewel of the Pembina Gorge located here in my District in NE North Dakota. It is time for such a pristine tourist and event destination to be developed to bloom to its full economic potential as a prime tourism destination, and I am therefore utterly grateful for the vision of the Pembina Gorge Foundation to take this exciting innovative economic development on, for our state and region. As a member of Governor Burgum's newly appointed Rural Development Council, I believe this is the exact kind of partnership and vision we need to see between the State and rural North Dakota. Frost Fire, which is the key element and truly a doorway into the Gorge, was operated privately for nearly 50 years serving the entire Red River Valley as well as two Canadian Provinces. It is now in a brand-new phase of expanded vision with a public/private business model that has the potential to reach over 1.2 million people living within a two-hour drive of the Pembina Gorge. As our state is looking to diversify our economy, this is a key example of an investment and partnership that will economically pay back long term.

The ski lift specifically will expand the use of Frost Fire to a 12-month activities destination, supporting winter sports as well as the new mountain bike terrain park currently under construction on the slopes at Frost Fire in partnership with ND Parks and Recreation Department. It will be North Dakota's one of a kind bike trail. The new ski lift is a must for both safety and expansion to serve the 12 months of activities.

I sincerely urge you to consider being a financial partner in this endeavor, joining the Pembina Gorge Foundation's long term vision for our area.

Senator Janne Myrdal



417 5th St. NE
PO Box 651
Devils Lake, ND 58301-0651
PH: 701-662-8131
Fax: 701-662-8132
www.northcentralplanningcouncil.com

March 28, 2018

Karlene Fine
Industrial Commission
State Capital 14th Floor
600 East Boulevard Ave., Dept 405
Bismarck, ND 58505-0840

Dear Ms. Fine:

North Central Planning Council supports the efforts of the Pembina Gorge Foundation to develop the Frost Fire Ski Resort area and specifically an application to the Outdoor Heritage Fund for a new chairlift.

The chairlift is instrumental to the operation of Frost Fire Ski Resort. Winter customers have historically accounted for 80% of the clientele and the chairlift is needed for sustainability and to establish the area as an outdoor recreation destination. The chairlift will provide for year around recreational opportunities including winter skiing and snowboarding and summer activities such as the mountain biking and scenic viewing. The other activities offered by Frost Fire, for example the summer theater, make this a year around recreation opportunity for the 1.2 million people living within a two-hour radius of the Pembina Gorge.

North Central Planning is happy to support this request and appreciates your consideration of this project.

Sincerely,

A handwritten signature in blue ink that reads "Sandra Shively". The signature is fluid and cursive, with the first name "Sandra" being more prominent than the last name "Shively".

Sandra Shively
Executive Director



March 23, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

RE: OUTDOOR HERITAGE FUND GRANT APPLICATION – FROST FIRE CHAIR LIFT

Dear Ms. Fine:

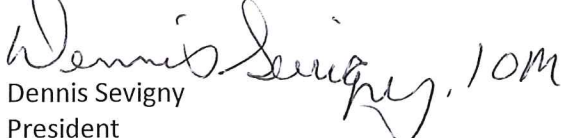
The Rendezvous Region Tourism Council (RRTC) strongly supports the Outdoor Heritage Fund grant application submitted by the Red River Regional Council (RRRC) in partnership with the Pembina Gorge Foundation. The RRRC is seeking funds to replace the vintage triple chair lift at Frost Fire Ski and Snowboard Area. The existing chairlift was deemed unsafe and inoperable for the 2017-2018 winter season and was recommended to be replaced.

Over the past year, a group of approximately 15 regional leaders have been meeting monthly to resurrect the Rendezvous Region Tourism Council. Initially a partnership between the cities of Langdon, Walhalla, Cavalier and Pembina, the geography has expanded to include three counties: Cavalier, Pembina and Walsh, with a mission to build a cohesive tourism brand through education, marketing and amenity enhancement. A marketing campaign and new website are being developed to increase awareness of the many recreational and cultural amenities in the Rendezvous Region. Frost Fire Ski and Snowboard Area has been and continues to be a key recreation destination for the Rendezvous Region.

The new chairlift at Frost Fire is critical to the Foundation meeting its goal of maintaining the vital recreational destination and making this business sustainable for the near and long term. It will expand recreation opportunities to nearly 12 months of the year as it will support the new mountain bike terrain park currently under construction by ND Parks and Recreation Department. Studies show a mountain bike terrain park will draw bikers from up to an eight-hour radius and we already have more than 1.2 people located within a 2-hour drive of Frost Fire.

The Rendezvous Region Tourism Council greatly appreciates your consideration of this application.

Sincerely,


Dennis Seigny
President

516 Cooper Avenue, Suite 101, Grafton, ND 58237

Ph: 701-922-0464 – www.rendezvousregion.com



Chase Building
516 Cooper Avenue, Suite 101
Grafton, ND 58237
T: 701.352.3550
www.redriverrc.com

March 23, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

RE: OUTDOOR HERITAGE FUND GRANT APPLICATION

Dear Ms. Fine:

On behalf of the Red River Regional Council (RRRC), I write in support of the Outdoor Heritage Fund grant application we are submitting in partnership with the Pembina Gorge Foundation (PGF). The grant funds will be used to replace the existing triple chair lift at Frost Fire Ski and Snowboard Area. The existing lift was purchased used back in the 1970s and is now over 60 years old. It is in a state of total disrepair and the PGF plans to replace it with a quad chair lift that includes attachments to allow dual use of the lift for skiing and mountain bike terrain park guests.

For more than 40 years, the RRRC has supported the creation of a ski/snowboard resort in the Pembina Gorge. In late 2013, the RRRC and Pembina County JDA began to explore transition options as the owners of Frost Fire were elderly and in need of a succession plan. Simultaneously, the RRRC was actively engaged in the Pembina Gorge State Recreation Area (PGSRA) Master Plan development.

In late 2016/early 2017, the RRRC served as a co-founder with the Community Foundation of Grand Forks, EGF, and Region, of the Pembina Gorge Foundation to become the new owner of Frost Fire and continue to cultivate an ongoing recreation, cultural and tourism amenity. The RRRC actively supports the implementation of the PGSRA Master Plan through ongoing engagement with the department, additional state departments, legislators, and congressional delegation and staff.

The Red River Regional Council's Comprehensive Economic Development Strategic Plan 2015 to 2019 includes tourism and recreation development as a key strategy to assist with ceasing a 70-year trend of population decline in northeastern North Dakota.

The RRRC supports this grant request and kindly appreciates your consideration of this application.

Sincerely,

Dawn Keeley,
Executive Director



March 23, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

RE: OUTDOOR HERITAGE FUND GRANT APPLICATION – FROST FIRE CHAIR LIFT

Dear Ms. Fine:

I write in support of the Outdoor Heritage Fund grant application submitted by the Red River Regional Council (RRRC). The RRRC, in partnership with the Pembina Gorge Foundation is seeking grant funds to replace the existing triple chair lift at Frost Fire Ski and Snowboard Area. The vintage 1950s lift sustained damages beyond repair due to excessive rains in summer 2016 and has outlived its useful life.

Frost Fire is a key recreation and tourism facility in northeastern ND and has historically drawn up to 20,000 visitors per year, but the potential is untapped as there are more than 1.2 million people within a 2-hour (120-mile radius) drive from Frost Fire. The Pembina County Job Development Authority (JDA) is helping lead tourism development in this region. This includes resurrecting the Rendezvous Region Tourism Council. This group has expanded to include a partnership of Cavalier, Pembina and Walsh Counties with priorities on education, marketing and amenity development. Over the past few months, the group started a Facebook page, developed a new logo, was featured on the front/back covers and center spread story in the August 17, 2017 issue of the High Plains Reader and has a full-page ad in the 2018 ND Travel Guide. The group sees Frost Fire as the anchor of our tourism development efforts.

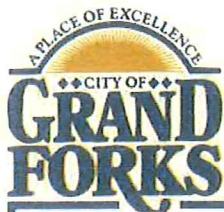
The JDA's Economic Development Strategic Plan 2014 to 2019 includes an extensive section on tourism and recreation amenity development. This remains a high priority of the JDA into the foreseeable future.

The Pembina County JDA strongly supports the RRRC's Outdoor Heritage Fund grant request and appreciates your kind consideration of this application.

Sincerely,

A handwritten signature in black ink that reads "Maggie Suda".

Maggie Suda
Developer



OFFICE OF MAYOR
MICHAEL R. BROWN

City of Grand Forks

255 North Fourth Street • P.O. Box 5200 • Grand Forks, ND 58206-5200

(701) 746-2607
mbrown@grandforksgov.com

March 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Ave., Dept. 405
Bismarck, ND 58505-0840

Re: Letter of Support for Pembina Gorge Foundation for the Outdoor Heritage Fund

Dear Ms. Fine,

It is my pleasure to convey my full support for the Pembina Gorge Foundation's application for funding through the Outdoor Heritage fund to assist with a new chairlift at Frost Fire.

As you know, Frost Fire is a key player in North Dakota's tourism strategy, drawing up to 20,000 visitors per year and accessible to more than 1.2 million people within just a two hour drive. This includes Grand Forks area residents and our community has been a proud supporter of Frost Fire and the recent improvements. This is mainly due to Frost Fire's role in ensuring guests and tourists alike are afforded outdoor recreation options that serve to strengthen the health and vitality of all our citizens.

The chairlift will support downhill skiing, snowboarding, mountain biking and scenic viewing. The original chairlift was installed in the 1970's and was not even operable during this last 2017-2018 ski season.

A new chairlift will help not only the skiers and snowboarders who have traditionally represented about 80% of Frost Fire's clientele, but will also provide an incentive to create year-round users by increasing accessibility of the Frost Fire Mountain Bike Park. In fact, the support of the Outdoor Heritage fund will leverage the investments made and work already being done to ensure the Mountain Bike Park, the first-of-its-kind in North Dakota, truly becomes the destination amenity it is designed to be.

I thank you for your consideration of Frost Fire's application to the Outdoor Heritage Fund and am available for any further comment or support at mbrown@grandforksgov.com.

Sincerely,

Michael R. Brown, Mayor
Grand Forks, ND



March 26, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

Dear Ms. Fine,

I write on behalf of the Pembina Gorge Foundation's proposal to the Outdoor Heritage Fund for support of the Frost Fire ski and recreational area.

The Pembina Gorge Foundation is committed to improving the outdoor and recreational offerings of the gorge through operation of the Frost Fire ski and recreation resort. Located just 80 miles away north of Grand Forks, we recognize this project as an asset to our region. International and regional tourism greatly contributes to the region's economy, welcoming many Canadian travels to our hotels, shopping centers, and outdoor amenities.

Amenities such as the Frost Fire ski and recreation area provide for more than just travelers to our region, they improve the quality of life of its residents. Our residents expect vibrant and adventurous places to work and play and amenities such as Frost Fire contribute to workforce retention and attraction. This is especially important as our current unemployment rates continue to put pressure on our ability grow; making workforce a top priority.

This project is important to the Pembina Gorge area and beyond and should be strongly considered for support by the Outdoor Heritage Fund.

Thank you.

A handwritten signature in black ink, appearing to read "Keith Lund".

Keith Lund
President & CEO

Cavalier County

Job Development Authority

901 3rd Street Suite 5 ∞ Langdon, ND 58249 ∞ Phone: 701-256-3475 ∞ Fax: 701-256-3536

March 26, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

Dear Ms. Fine

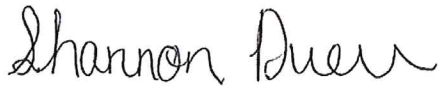
I am writing this letter to voice my support for the Frost Fire ski lift project. Frost Fire is one of the largest tourism draws in our county, it has historically drawn up to 20,000 visitors annually, which is an enormous impact to a county that has a population of less than 4,000. The new chair lift is vital in ensuring that our county continues to be a tourism destination for the region.

The exciting new plans for Frost Fire include a Mountain Bike terrain park which will allow the chair lift to be used all four seasons rather than only winter. I feel the shift from single season use to all season use will greatly increase the potential for additional visitors.

Tourism is an important part of our county. In 2001 a Strategic Plan was written for Cavalier County. That plan included a goal of creating and completing 4 new tourism projects in the county. That goal has been greatly exceeded, last year we passed 100 tourism projects completed since 2001! The investment in tourism in our county since 2001 totals \$966,717.

That is a large number for a county of our size. While we are extremely proud of what has been accomplished in our county, most of our projects have been small and to move forward and grow assistance is needed from the Outdoor Heritage Fund to complete a project of this magnitude. I strongly encourage the funding of this unique project that will grow not only winter tourism but tourism in all seasons.

Thank you,



Shannon Duerr
Executive Director

North Dakota Outdoor Heritage Fund
c/o Karlene Fine, Industrial Commission
State Capitol 14th Floor
Bismarck, ND 58505-0840

March 24, 2018

RE: Support Letter for Funding New Chair Lift at Frost Fire

This letter supports the Pembina Gorge Foundation's request to the Outdoor Heritage Fund to fund a new chair lift at Frost Fire. The chairlift is vital to provide *year-around access* to outdoor enthusiasts, sportsmen, and recreational visitors. Frost Fire is undergoing an entrepreneurial renewal to expand and enhance their outdoor offerings, and your funding will be highly leveraged and most useful.

The new Frost Fire chairlift will support downhill skiing, snowboarding, mountain biking, and scenic viewing in one of our state's most scenic and valuable outdoor attractions – the Pembina Gorge. The Pembina Gorge west encompasses one of the largest uninterrupted woodland areas in North Dakota of approximately 12,500 acres and offers the longest segment of unaltered river valley in the state. It is one of the deepest and steepest river valleys in the state with the largest forest where three biodiversity types come together – boreal forest, eastern deciduous forest and central grassland. Your help in providing better outdoor access to this valuable natural resource would be appreciated.

There is significant potential for recreational, sports, and park usage through Frost Fire and the Pembina Gorge. There is no other place in North Dakota where there are more than 1.2 million people living within a two-hour radius. The Pembina Gorge should – and could - have significantly more usage by outdoor enthusiasts, recreational visitors and sportsmen than either Teddy Roosevelt Park or Medora. This is true for no other reason than ready access to over one million people who live nearby who are interested in outdoor offerings such as hiking, camping, mountain biking, birding, horseback riding, canoeing, skiing (cross-country and downhill), snowmobiling and more. Plus Frost Fire embraces the arts & humanities with their summer theatre and other offerings.

This would be a wise investment by the Outdoor Heritage Fund with a high return on that investment – to the state and to our citizens and visitors – including new income for our state. Over \$2 million of private investment has been committed to revitalize the Frost Fire property and make it a key recreation and outdoor destination with the new chairlift. The Outdoor Heritage Fund will have extraordinary private-sector leverage, providing proof that key leaders see the significant benefit of this project.

The purpose of the Outdoor Heritage Fund is to create areas for outdoor recreation through the establishment and development of parks and other recreation areas as well as provide access to private and public lands for sportsmen and others. This project fits the criteria very well. The new chairlift is key to making the Pembina Gorge a recreational and outdoor destination. The new chairlift will have an expected useful life - with proper maintenance – of 30 years or more. The last one was built in the 1950s, installed in the 1970s and lasted over 40 years at Frost Fire i.e. in use for 65 years. That is a useful, beneficial, long-term investment for your fund.

Your favorable consideration would be greatly appreciated.



Bruce Gjovig
CEO Emeritus
Center for Innovation Foundation
Bruce@Gjovig.net
701-739-3132

CAVALIER RURAL ELECTRIC COOPERATIVE, INC.

1111 Ninth Avenue • P.O. Box 749 • Langdon, ND 58249-0749
Phone: 701-256-5511 • Fax: 701-256-5513

March 26, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

Ms. Fine,

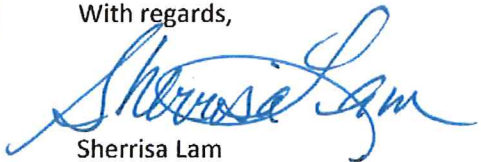
Cavalier Rural Electric Cooperative, Inc. of Langdon, ND is pleased to support the Outdoor Heritage Fund request and Pembina Gorge Foundation dba Frost Fire, a valued member/owner of our cooperative. They are an esteemed and established winter recreation area serving up to 15,000 enthusiasts each year, many of whom come from a distance to participate in snow activities.

Our Board of Directors has agreed to award a Rural Development Loan to the PGF for a portion of the Quad SkyTrac Chairlift. This chairlift will be a great addition to the resort as it will open the area for year-round enjoyment with the addition of a mountain bike park. It will also be replacing the old chairlift which was deemed inoperable after 40 years of service.

An additional surge of customers to Frost Fire year-round is a great opportunity for our area of northeast North Dakota to increase tourism and propel not only Frost Fire, but neighboring businesses toward Governor Burgum's Main Street Initiative goals.

The chairlift will provide a critical element of PGF and Frost Fire's goal of maintaining a local recreation area and securing the entity for years to come by supporting skiing, snowboarding, and mountain biking activities in our own backyard.

With regards,



Sherrisa Lam
Finance and Administrative Manager

March 26, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

Outdoor Heritage Fund,

I am writing to express my support for the purchase and installation of a new quad lift at Frost Fire. The existing triple chair lift is unusable at this point in time, and is in dire need of replacement. This chairlift is instrumental to making the Pembina Gorge a recreation destination. It will have an expected useful life, with proper maintenance, of approximately 30 years; and will support downhill skiing, snowboarding, mountain biking, and scenic viewing.

Frost Fire is located 35 miles from Cavalier, where the Cavalier Area Chamber of Commerce and Tourism office is at. Frost Fire has been an outstanding leader in our area for tourism. With 1.2 million people within a two hour drive of Frost Fire, the potential to bring in even more visitors in the future is great. Tourism and recreation development plays a key role in the economic success of our community and the entire region. Without a doubt, there is a trickle-down effect for the rural communities surrounding Frost Fire, and Cavalier is no exception.

Something we pride in having in our rural communities is excellent quality of life. There are key ingredients that are always in this mix. Quality health care, adequate housing, public transportation, excellent school districts, to name a few. But something that always stands out to me are safe places to live and play. Having high quality amenities available in our area not only bring people here to play and enjoy their free time, but will also draw them in to stay and put roots down as well.

I fully believe the quad lift installation at Frost Fire will enhance our potential for a higher quality of life, along with expanded economic potential in the region. Frost Fire is an excellent example of efforts in building healthy, vibrant communities with amenities and offerings as outlined by Governor Burgum's Main Street Initiative. I strongly encourage you to consider the funding of this Land Water Conservation Grant request.

Sincerely,

A handwritten signature in black ink that reads "Rachel Morrison". The signature is fluid and cursive, with the first name "Rachel" and last name "Morrison" clearly distinguishable.

Rachel Morrison
Executive Director
Cavalier Area Chamber of Commerce
Cavalier, ND 58220
701.265.8188
cacc@polarcomm.com



202 North 3rd Street
Grand Forks, ND 58203

P.O. BOX 315
East Grand Forks, MN 56721

p: 701-772-7271
f: 701-772-9238

www.gochamber.org

March 26, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

Dear Industrial Commission Members,

The Chamber of Commerce of Grand Forks / East Grand Forks urges your support for this important regional project and year round asset. Canadians are a key part of the regional economy and a project like this will help bring the Canadians to North Dakota much like Medora brings people to the Western part of our state.

Raising over \$1.5 million in private funding to purchase/save Frost Fire in 2018 was the first step and shows the local and regional commitment to this asset. Funding the chairlift is necessary to support downhill skiing, snowboarding and mountain biking available at Frost Fire and is the next step. The chairlift is a critical component in the success of just about every business unit in the overall project.

Please give favorable consideration to using some of the Outdoor Heritage Fund for important project for our region.

Sincerely,

Barry Wilfahrt
President & CEO
The Chamber
Grand Forks / East Grand Forks



March 23, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

**RE: Support Letter for Pembina Gorge Foundation;
Frost Fire, New Chair Lift**

We are writing in support of the Pembina Gorge Foundation request to the Outdoor Heritage Fund for a new chair lift at Frost Fire. We fully support the efforts of Pembina Gorge Foundation and hope that money can be made available to modernize and maintain what has long been a cultural landmark and facility for the people of Walhalla and the surrounding communities.

Walhalla is a small community lacking a variety of activities for our residents and visitors. Our desire is for Frost Fire to be a venue for all ages. Whether it's a Saturday afternoon of skiing, a mid-week mountain biking adventure or simply a scenic stroll, we want Frost Fire to be on the list of "things to do" in our community and the surrounding areas. Having a new chair lift will reinstate the exceptional value Frost Fire brings to our area and the new recreational activities add another dimension to what Walhalla area has to offer, making it an even greater place to stay and play!

This is the type of project that you can look at in years to come and feel a sense of pride that you played a part. Projects such as this are extremely rewarding because they have a large impact on the quality of life in our community. The users and patrons of the facility have a tangible and emotional interest in its future, and that personal investment makes the successful outcome even more satisfying.

Sincerely,

Gorge Arts & Heritage Council



Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

RE: Pembina Gorge Foundation- Chair lift project

Dear Ms. Fine,

I would like to thank you for this opportunity to speak to the importance of the work that the Pembina Gorge Foundation is doing for the future wellbeing of our community and surrounding area. I am speaking from the standpoint of a lifelong resident of Walhalla, Choice Financial President, and Member of the Board of Directors for the Foundation.

Replacing the currently old and disabled chairlift with a new chairlift is a crucial part of the continued operations of Frostfire Park and Recreation area. The new chairlift will enable Frostfire to become a year around recreation destination with skiing and biking as well as other activities. Frostfire has had an operational business model for nearly 50 years and the Foundations expanded public and private partnership business model will greatly enhance the recreational opportunities, and accessibility within the Pembina Gorge.

This project is an ideal example of building healthy, vibrant communities as outlined in Governor Burgum's Main Street Initiative. The chairlift will enable Frostfire to maintain a viable business model with lifespan of 30 years or more. This is replacing a chairlift that was built in the 1950's and been in operation at Frostfire for the past 40 years.

As recently as the spring of 2016, there have historically been 12,000 to 15,000 visitors to Frostfire annually. With 1.2 million people living within a 200 mile radius of the Pembina Gorge, there is great opportunity to once again attract upwards to 30,000 visitors annually. With an expanded marketing effort, strong leadership and management, and public partnerships, the area has potential to become a key recreation destination in the state of North Dakota.

As President of Choice Financial and member of the Executive Committee and Board of Directors for the Gorge Foundation, I am asking for the support of the Outdoor Heritage Fund. Choice financial as well as several other organizations and private sector individuals have shown support for this project both financially and time investment. Your support at this time will ensure the forward progress of the chairlift installation and enhance the success of the business model going forward.

This is a rare opportunity to be involved in a project that will have such great and long lasting impact for North Dakota residents for generations to come. Please join us in bringing this to reality. Thank you once again for the opportunity to be heard in support of Pembina Gorge Foundation Chairlift Project.

Best Regards,

Pat Chaput/President, Choice Financial, Walhalla ND

407 12th Street • PO Box 468 • Walhalla, ND 58282 • P 701.549.3761 • F 701.549.3622

choicefinancialgroup.com



www.graftongov.com

PO Box 578 | 5 East 4th Street | Grafton, ND 58237

Phone: 701.352.1561 | Fax: 701.352.2730 | TDD: 701.352.1411

March 26, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

RE: Application to Outdoor Heritage Fund for new chairlift

Dear Ms. Fine:

On behalf of the City of Grafton, I want to express our enthusiastic support of the new chairlift at Frost Fire. We know many of our citizens are dedicated customers of Frost Fire, in fact the Grafton Alumni Association has paid for Grafton students to enjoy the outdoor winter activities, such as skiing and snowboarding, to promote and encourage healthy winter activity.

People need and want to get away to enjoy nature and there are more than 1.2 million people living within a short 2-hour drive from the Pembina Gorge and Frost Fire. Frost Fire has always been a wonderful skiing, snowboarding, summer theatre, and scenic drive location for the locals. With greater recreational opportunities provided with the new chairlift, greater management and marketing, Frost Fire will be an even more popular destination for North Dakota residents, as well as Minnesota and Canadian residents.

Please give this project your careful consideration, because one of North Dakota's most prized resources is its beautiful wide-open spaces.

Sincerely,

Chris West
Mayor

CITY OF WALHALLA

PO BOX 318

WALHALLA, NORTH DAKOTA

Phone: 701 549-3176 Fax: 701 549-2410

March 26, 2018

Dawn Keeley, Executive Director
Red River Regional Council
516 Cooper Avenue, Ste 101
Grafton, ND 58237

RE: Pembina Gorge Foundation

I'm writing to express support for the new chairlift at Frost Fire proposed by the Red River Regional Council and in partnership the North Dakota Parks and Recreation Department, to the Outdoor Heritage Fund, which would support an expansion of recreational amenities available in the Pembina Gorge. The purchase of chairlifts at Frost Fire is essential for making recreation available to tourists with interest in beauty and recreation in the Pembina Gorge.

The new chairlifts will encourage tourists to spend more time in and around Walhalla – which we'd love to see. While we have many sightseers, often, tourists are limited to driving through the Gorge rather than fully enjoying our natural wonder. This proposed project will assist in developing more recreational options as well as family friendly activities, longer stays, and drive more tourism dollars within the region.

Thank you for your favorable consideration of this application.

Sincerely,

A handwritten signature in black ink, appearing to read 'C. Jackson', written over a horizontal line.

Christopher Jackson
Mayor

March 28, 2018

Karlene Fine
Industrial Commission
State Capitol 14th Floor
600 East Boulevard Avenue, Dept. 405
Bismarck, ND 58505-0840

RE: PEMBINA GORGE FOUNDATION
OUTDOOR HERITAGE FUND GRANT APPLICATION

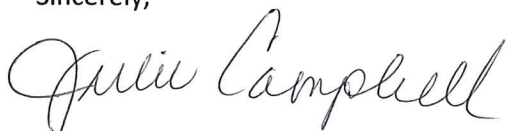
Dear Ms. Fine:

I write in support of the Outdoor Heritage Fund (OHF) grant application submitted by the Pembina Gorge Foundation (PGF). The Pembina Gorge Foundation, in partnership with the Red River Regional Council, is seeking funding for the purchase and installation of a new quad lift at Frost Fire Ski and Snowboard Area. The current lift has been in place since the 1970s and has become damaged beyond repair. In order to maximize the tourism potential of the Frost Fire ski area as well as the new mountain bike terrain park that is scheduled to be operational in the summer of 2018, this equipment needs to be replaced. The chairlift is instrumental to making the Pembina Gorge a key recreation destination as it would expand recreational opportunities to nearly 12 months of the year. This OHF grant is a vital piece of the funding for this purchase.

The Walsh County Job Development Authority (WCJDA) has been identified as a key partner in the success of tourism and recreation development efforts in the region. The WCJDA recognizes that continued high-quality amenity development is critical to drawing more people to the area and the development at Frost Fire is an example of building vibrant communities with differentiated amenities as outlined by Governor Burgum's Main Street Initiative. Tourism and recreation has great potential in this corner of the state with access to 1.2 million people within a two-hour drive of Frost Fire.

The Walsh County Job Development Authority supports the Pembina Gorge Foundation's request for funding through the Outdoor Heritage Fund, and appreciates your consideration of this application.

Sincerely,



Julie Campbell
Director

EXHIBIT 4

ND Parks and Recreation Department: Pembina Gorge State Recreation Area Operations

The Pembina Gorge State Recreation Area (SRA) is 4,400 acres of state-owned lands located about seven miles west of Walhalla. The State of North Dakota established the SRA in 2005 and ND Parks and Recreation Department has managed it for public recreation and resource conservation. SRA visitors come from North Dakota, northeast Minnesota, and Manitoba.

The State has taken several development steps of the SRA since 2005. Highlights are:

- 2005: Governor Hoeven allocated money to study and create a master plan for trail development in the Pembina Gorge area.
- 2007: Project manager was hired to assess, inventory trails in the area, identify sustainable trail corridor for a multiuse trail system, and manage the lands associated. The primary goal of the recreation area is to protect public and private lands by limiting illegal off highway vehicle (OHV) use in the Pembina Gorge through development of a managed multiuse trail corridor open to the public.
- 2009: ND Parks and Recreation assumed recreation management of the Tetrault Woods State Forest. Invested \$48,000 to build trailhead and reroute and rehabilitate the trails in the state forest (non-motorized).
- 2011: Primary trail corridor for OHVs was designed and constructed new and exciting trails in the area with \$138,864 Recreation Trails Program through the Federal Highway Administration.
- 2013: Legislative proposal to purchase Frost Fire for \$2 million passed the House of Representatives and failed in the Senate. \$300,000 was appropriated to support the development of a SRA Master Plan.
- 2014: Pembina Gorge State Recreation Area Master Plan was developed with input from more than 250 stakeholders and three public meetings.
- 2016: The following is a list of projects with funds secured for construction in 2017 by ND Parks and Recreation Department:

Scenic overlook	\$40,000
Downhill mountain bike trails	\$250,000 (currently under construction – operational summer 2018 at Frost Fire)
Frost Fire to multi-use trail	\$231,250 (connect Frost Fire to state trail system)
Kayak/paddleboard rentals	\$19,600 (purchased equipment in June 2016)
Land acquisition for campground	\$200,000 (purchased acreage in 2017)
TOTAL	\$740,850

Note: The funding for the mountain bike trails and multi-use trails (\$481,250) has been secured and committed for construction in 2017. However, this investment was

conditioned upon the Pembina Gorge Foundation securing the property in spring 2017.

Pembina Gorge State Recreation Area existing facilities and services

Feature/service	Description
Tetrault Woods	A primitive natural area with hiking trails and parking area. This area serves as a great place for hiking, wildlife viewing and birding.
Main Trailhead	This area serves as the main access point to the trail network within the SRA
Multi-Use Trail System	Development of the multi-use trail system started in 2008 and has been gaining popularity ever since. The system is roughly 26 miles in length and is open to non-motorized and motorized trail uses. This area also holds an annual adventure race event that is growing in popularity.
Non-Motorized Trail System	Development of the non-motorized trail system started on 2013. The system is around 4 miles in length and was constructed to help separate some of the motorized and non-motorized uses.
Canoe/Kayak Rental Pembina River	There is roughly a 10.5 mile river float from Vang Bridge to Riverside Park in Walhalla. Vang Bridge, Brick Mine Bridge and Riverside Park offer floating dock systems.
Snowmobile Trail System	The largest snowmobile trail system in the state resides in this area with more than 400 miles. Only a small portion of that is actually in the SRA but brings snowmobilers from surrounding communities to the SRA.
Scenic Byway	A rural scenic route that starts east of Icelandic State Park and ends west of Frost Fire Ski Area. It is 22 miles in length with numerous scenic overlooks along the way. The route is a mix of paved and unpaved surfaces

The Frost Fire property provides opportunity to implement several priority objectives in the SRA Master Plan including:

- Design and build a visitor center and associated landscape.
- Design and build a maintenance and storage facility.
- Design and build additional multi-use non-motorized trails.
- Improve river launch and access sites for paddling at Texas crossing, Vang Bridge, Brick Mine, and in Walhalla.
- Trail grooming for winter non-motorized recreation.
- Develop cabins or yurts as lodging in the area.

EXHIBIT 5

Pembina Gorge Foundation Leadership and Development Team

Pembina Gorge Foundation Board of Directors

The current Board of Directors include:

- Pat Hardy, President, Citizens State Bank – Walhalla; former Walhalla Mayor for 16 years
- Pat Chaput, President, Choice Financial Group – Walhalla Branch
- Rachel Gornowicz, owner, Countrywide Sanitation Company, Grand Forks
- Sen. Tom Campbell, state senator and owner Tri Campbell Farms
- Sandy Crary, owner, Crary Real Estate, Grand Forks
- Elsie Magnus, Cavalier County Commission
- Frank White, Associate Professor, University of North Dakota
- Jeff Mostad, owner, Mostad Insurance, Langdon
- Dustin Gorder, farmer, Grafton
- Van Howatt, farmer, Langdon
- Randy Bata, farmer, Langdon

Ex Officio Members of the Board of Directors

- Dawn Keeley, Executive Director, Red River Regional Council & Pembina County Job Development Authority
- Justin Robinson, Northeast Regional Manager, ND Parks and Recreation Department

Staff

- Kristi Wilfahrt, Interim Director
- Connor Lindenberg, Hospitality Manager

EXHIBIT 6

Frost Fire Park Photos





EXHIBIT 6

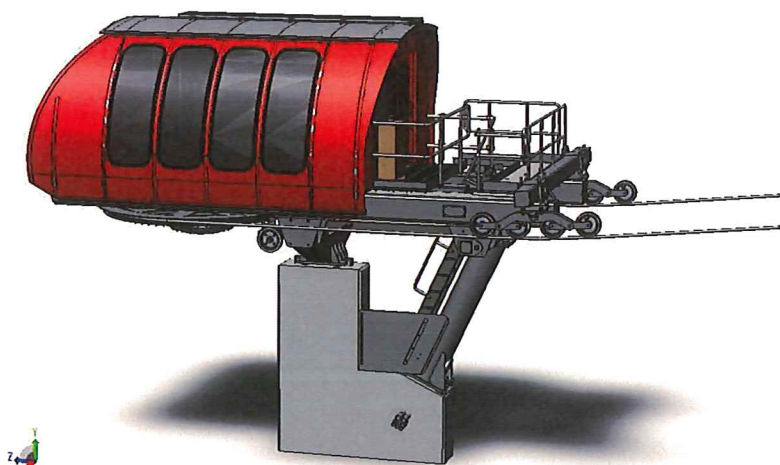
Cost Estimates

1. Sky Trac (Partial quote – full quote would be provided upon request)
2. Gowan Construction

****Note: Partial quote - entire quote available
upon request ****

2018

Chair Lift Quote



Frost Fire Ski and Snow Board Area

**Riblet Replacement
Fixed Grip Quad Lift
Walhalla, ND**

Carl Skylling
Skytrac Services, Inc.
10/30/2017

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Pricing, Terms, and Warranty

Pricing Detail

Includes: Engineering, Equipment, and Installation	\$ 1,244,000.00
Freight	Included
Turnkey Total	\$ 1,244,000.00
Options:	
1. Initial capacity of 1500 pph, 10 less chairs – Deduct:	(\$ 30,917.00)
2. Electrical Distribution Panels; includes breaker panels and the step down transformer – Add:	\$ 5,880.00
3. Operator Houses; 8ft x 10ft at drive, and 8ft x 5 ft at return – Add:	\$ 43,135.00
4. Mt bike racks; two bikes per chair. Requires every other chair maximum, or less if desired – Add:	\$ 168.00/chair

Terms of Payments

Down payment due upon contract signing	10%
Balance of down payment due 30 days after contract signing	15%
Upon Completion of Engineering	5%
Upon Installation of Bottom Terminal Foundation	5%
Upon Installation of Top Terminal Foundation	5%
Upon Installation of Tower Foundations	5%
Upon delivery of towers	5%
Upon delivery of chairs	5%
Upon delivery of line equipment	10%
Upon delivery of drive terminal structure	10%
Upon delivery of return terminal structure	5%
Upon delivery of drive platform and enclosure	10%
Upon delivery of grips	5%
Upon completion of load test	5%
TOTAL	100.00%

Skytrac Services Inc.
Delivery Address:
2350 West 1500 South
Dr.
Salt Lake City, UT 84104

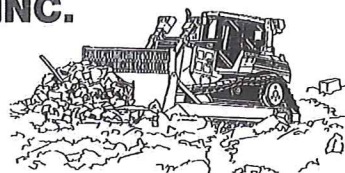
Phone (801) 972-1699
Fax (801) 972-1899

Skytrac Services Inc.
Mailing Address:
5440 Woodcrest
Salt Lake City, UT 84117



GOWAN CONSTRUCTION, INC.

Phone: 701-699-5171
 Fax: 701-699-3400
 P.O. BOX 228
 OSLO, MINNESOTA 56744



Frost Fire Ski Resort

Remove Chair Lift Towers
 Wallhalla ND
 3/29/2018

Item No.	Description	Unit	QTY	Unit Price	Total
1	Mobilization/Demobilization	LS	1		
2	Survey Site	LS	1		
3	Remove Drive Towers and Foundations	LS	1		
4	Remove Chair Towers	LS	1		
				Total Cost	\$ 31,515.00

Bid Clarification's:

- 1 Wood Buildings will be hauled to an approved Disposal Site.
- 2 All Metal Will be Removed Form Site
- 3 Drive Towers Footings to be Removed
- 4 Tower Footings to be Broke Down to Below Grade
- 5 Gowan will Donate \$3,500.00 Towards Project

Steve Mack

The background of the entire page is a light gray topographic map with intricate contour lines. The lines are more densely packed in some areas, suggesting steeper terrain, and more spread out in others, suggesting flatter ground. The overall effect is a textured, organic pattern that resembles a natural landscape.

PROGRESSIVE TRAIL DESIGN AND PROGRESSIVE BIKE RAMPS PRESENTS

FROST FIRE BIKE PARK

MASTER PLAN

FROST FIRE BIKE PARK- MASTER PLAN WALHALLA, ND

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OVERVIEW

The Forst Fire Bike Park is located outside Walhalla, ND in the Pebmina River Gorge. The designed trails will be located on a 80 acre area within the ski area boundary. The trail are mountain bike specific downhill trails that will be served by the ski lifts. In addition to the lift access trails there will be climbing trail that will access the top of the mountain.

Progressive Trail Design and Progressive Bike Ramps were hired by The Frost Fire Ski Area to develop a Master Plan for the trails.. The following Frost Fire Bike Park Master Plan is intended to provided recommendations for the overall trails, and an appropriate phasing plan. The Frost Fire Bike Park Master Plan is a valuable planning tool that will provide a strategic guide for future trails.

SITE ASSESSMENT

The Frost Fire Ski Area is in the heart of the Pembina River Gorge with beautiful views overlooking the Pembina River. The ski area consist of 2 lifts and 1 magic carpet with 9 ski runs ranging from green (beginner) to black (advanced) in difficulty. The bike park is designed around the triple chair lift and all the gravity trails will begin there. With 300 feet of elevation the ski area provides many opportunities to build a high quality bike park with multiple trails for all level of riders. The sandy and shale like soils do not provide the best soil types for flow trails, however the use of prefabricated features will provide a low maintenance alternative. There is ample side slopes and wooded areas to provide a variety of trails and draw riders for the surrounding areas to come out and enjoy.

The proposed trails consists of 6 downhill mountain bike trails, 1 climbing trail, and a skills center. The downhill mountain bike trails are designed for different levels of experience from beginner to expert. The climbing trail will allow for riders to access the top of the lift using their own strength. The skills center, located at the main lodge and parking, will allow users to work on their skills before dropping into the trails.

SITE PHOTOS



PROPOSED TRAILS - FROST FIRE BIKE PARK

INTRODUCTION

There are 6 downhill trails, a climbing trail, pumptrack and skills course.

DOWNHILL MOUNTAIN BIKE TRAILS

- 6 distinct mountain bike specific directional downhill trails.
- Beginner downhill flow trail
- Intermediate downhill flow trail
- Expert downhill flow trail
- Intermediate downhill technical trail
- Expert downhill technical trail

CLIMBING TRAIL

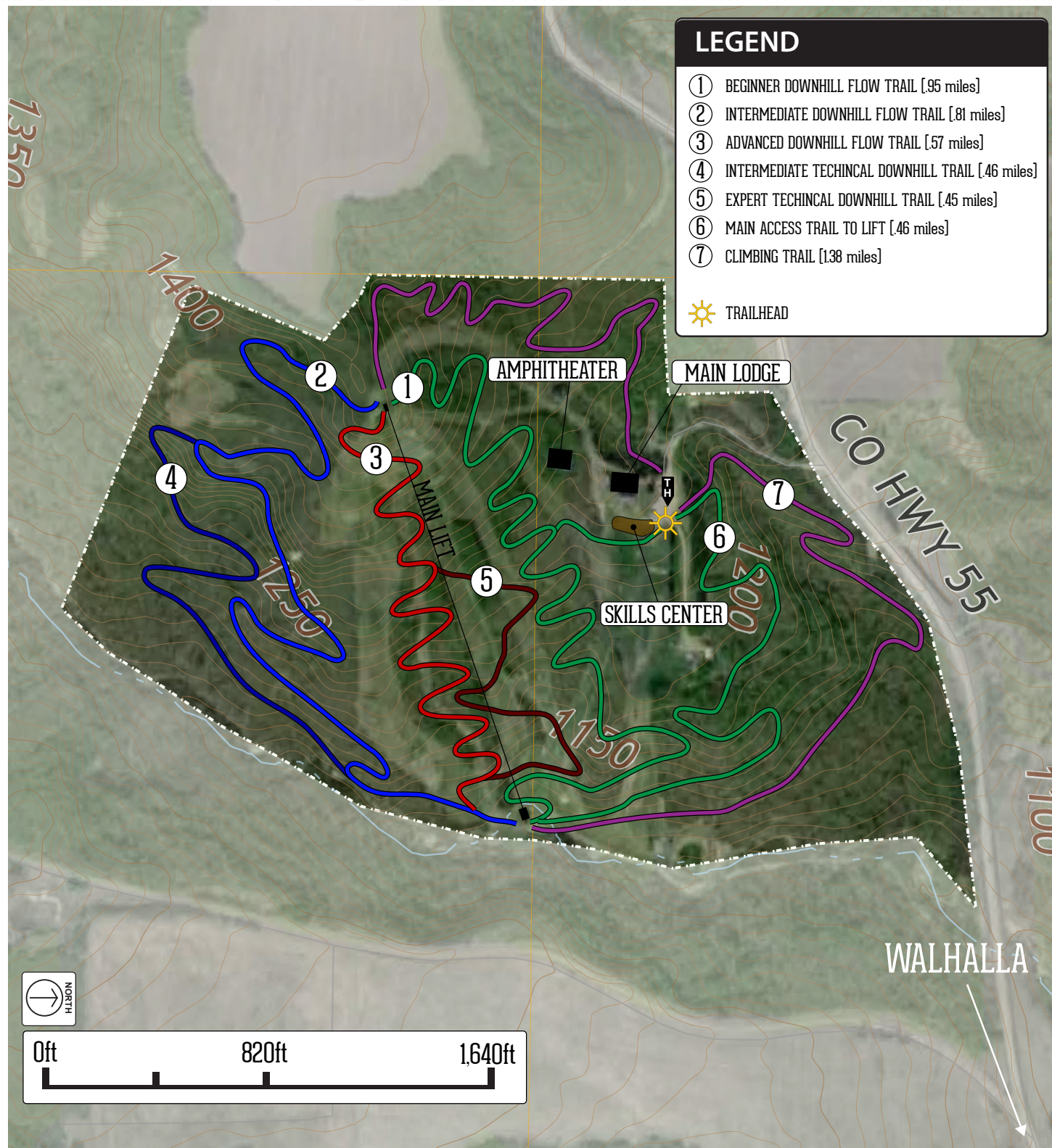
- Climbing only trail designed for riders who want to pedal to the top of the mountain instead of using the lift.

SKILLS CENTER

- SKILLS COURSE: Short loop trail with features designed for beginner and novice riders. Near the main lodge and parking.
- PUMP TRACK: Designed as a continuous loop. Custom concrete pumptrack for all level of riders.

It is important to note that all the proposed trails in this plan are conceptual alignments based on fieldwork. They are all subject to be further refined on the ground during the pre-construction final design phase. This plan is to be used as a guide for the future development of the Frost Fire Bike Park.

The trails and skills center final tread will be "Natural Surface" that will range in width and character. They are proposed to provide a diverse experience for a variety of users, introducing difficulty level progression by adding beginner, intermediate, and advanced options. The following pages are a description with support images of the different types of the proposed trails and amenities.



Frost Fire Bike Park
MASTER PLAN
AUGUST 9th, 2017
WalhallaNORTHDAKOTA

GRAVITY DOWNHILL TRAILS

The area off of the triple chair offers great opportunities for lift access trails. The trails will all begin at the top of the lift and finish at the bottom utilizing the tree islands as much as possible. The intermediate trails will use the area just outside the ski boundary to the south. This area has not been clear cut for ski runs and provides more opportunities for trails winding through the woods. The other trails will wind through the tree islands in between the ski runs. Due to the low quality soils prefabricated features will be used to provide a low maintenance alternative to dirt jumps and features. On the more technical trails rock will be brought in to create drops and rock gardens throughout the trail.

BEGINNER DH FLOW TRAIL

The Beginner DH flow trail will have small rollers, berms, and dirt jumps built at a beginner level. All of the obstacles on this trail are “rollable” meaning that no matter how fast or slow one rides the trail: one can roll over or roll through the trail with relative ease.

INTERMEDIATE DH FLOW TRAIL

The Intermediate DH flow trail will have larger rollers, berms, prefabricated jumps and technical features throughout the trail. PBR prefabricated kickers will be used for all the jumps with dirt landings. All features will be built at an intermediate level and will not have any mandatory gaps. The intermediate line is designed to be a progressive step up from the beginner line, which will prepare the rider for the expert line.

ADVANCED DH FLOW TRAIL

The Advanced DH flow trail is where each rider needs to be prepared for big moves. The Advanced DH trail will have large rollers, berms, prefabricated jumps, and technical features throughout. All the jumps will be dirt landing with PBR prefabricated kicker. The jumps will be table top, but the distance from lip to landing will be much larger than the intermediate lines. This level of trail will have mandatory drops, big features, and will create a lot of speed. If the “qualifier” [feature that starts each trail] is intimidating then one should reconsider riding this trail as it sets the tone for the trail, and prepares the rider for what lies ahead.



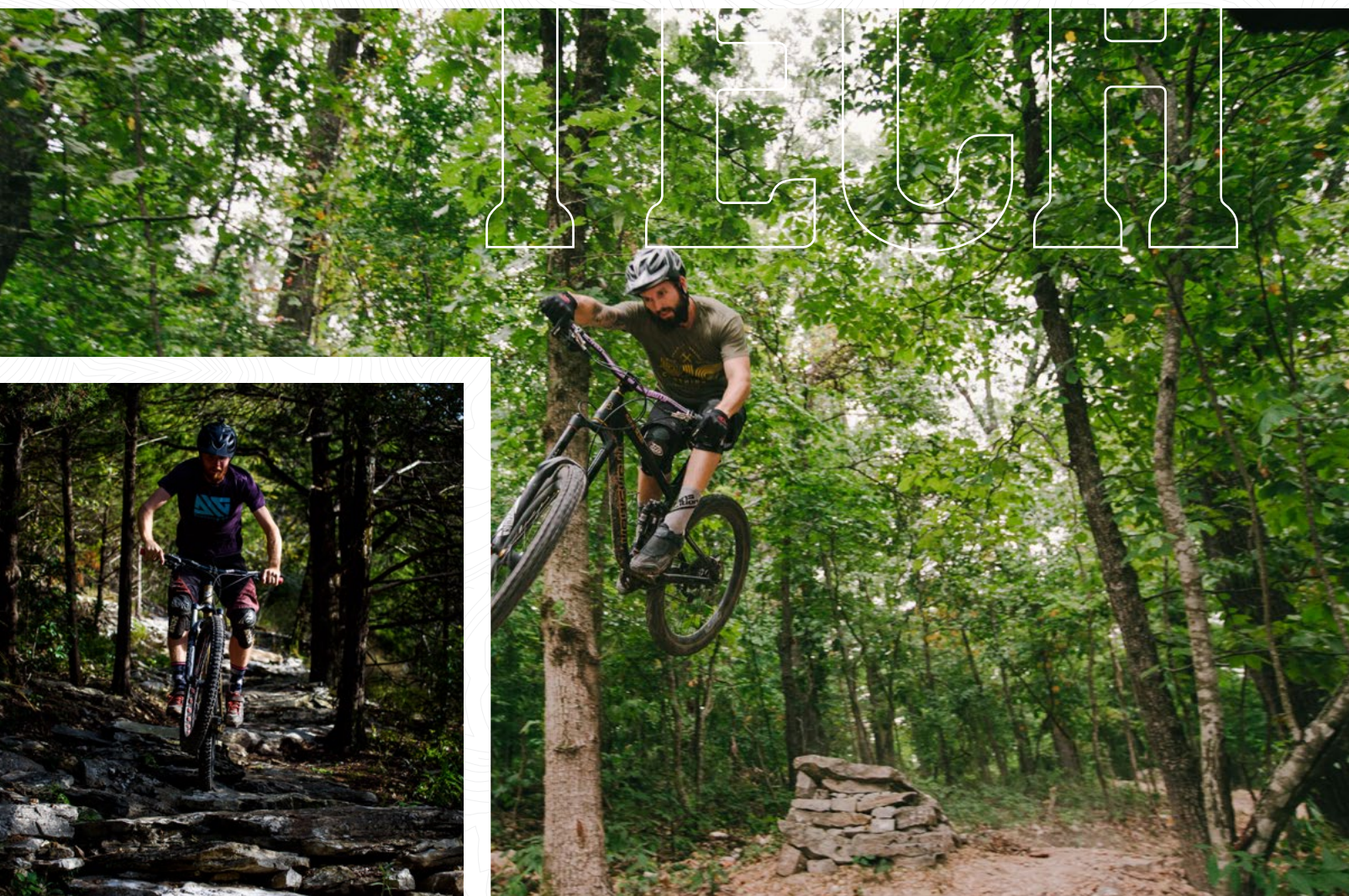


INTERMEDIATE TECHNICAL DH TRAIL

The Intermediate DH tech trail will be a narrow steep trail with technical rock features throughout. Rock drops and rock gardens will be built into the trail. All features will be built at an intermediate level and will not have any mandatory gaps. The intermediate line is designed to be a progressive step up from the beginner line, which will prepare the rider for the expert line.

EXPERT TECHNICAL DH TRAIL

The Expert DH trail will be steep and technical with large rock drops and rock gardens. This level of trail will have mandatory drops, big features, and will create a lot of speed. It will be built off of the Advanced DH flow trail which will prepare riders for a trail of this level of difficulty.



CLIMBING TRAIL

The Climbing Trail is designed for uphill mountain bike traffic only. It will be a natural surface single track trail ranging in width from two to three feet. It climbs up from the bottom of the lift and connect to the main lodge and continuing up to the top of the lift. It provides the main access to the downhill trails without taking the lift.



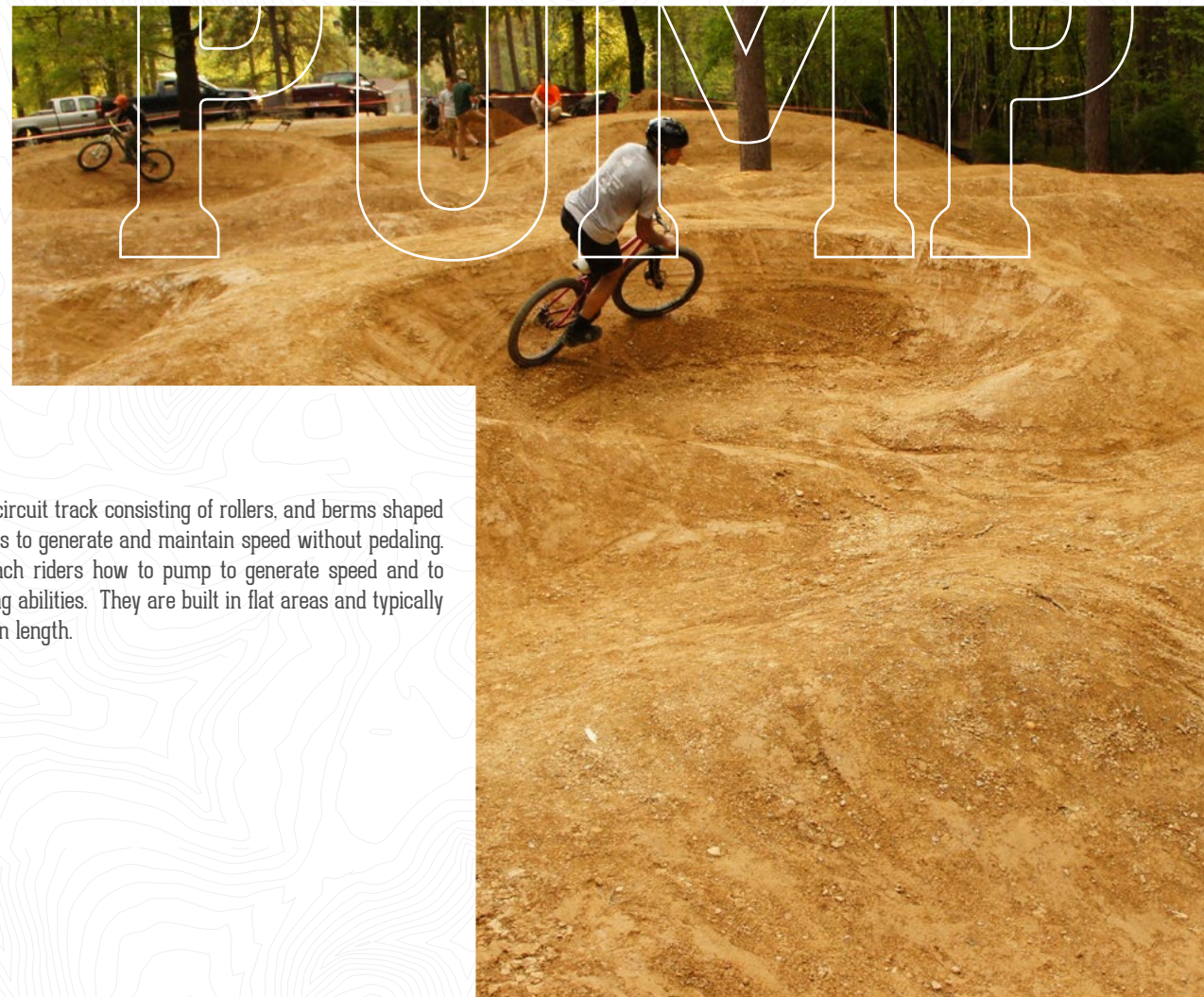
CLIMBING
TRAIL



SKILLS COURSE

A Skills Course is a playground-like facility comprised of a variety of elevated features, such as "ladder bridges" and "skinny's", designed to teach balance and technical handling skills. They are commonly constructed in flat open areas. Along with pumptracks they are the core beginner amenities that promote basic bike handling skills before progressing to more advanced features.









PUMPTRACK

A Pumptrack is a closed circuit track consisting of rollers, and berms shaped and spaced to allow riders to generate and maintain speed without pedaling. They are designed to teach riders how to pump to generate speed and to improve a rider's cornering abilities. They are built in flat areas and typically 125 feet in length to 300' in length.



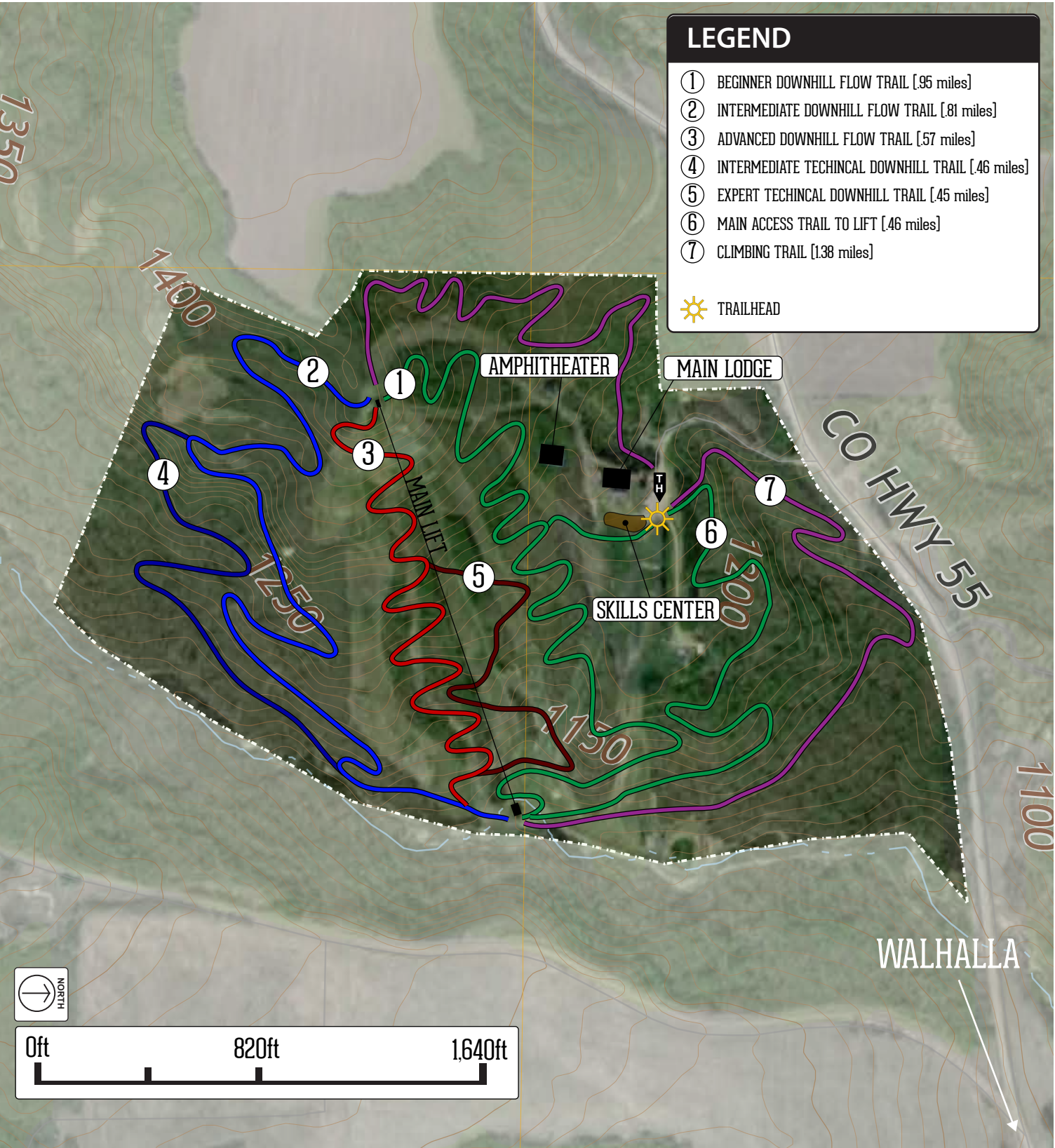
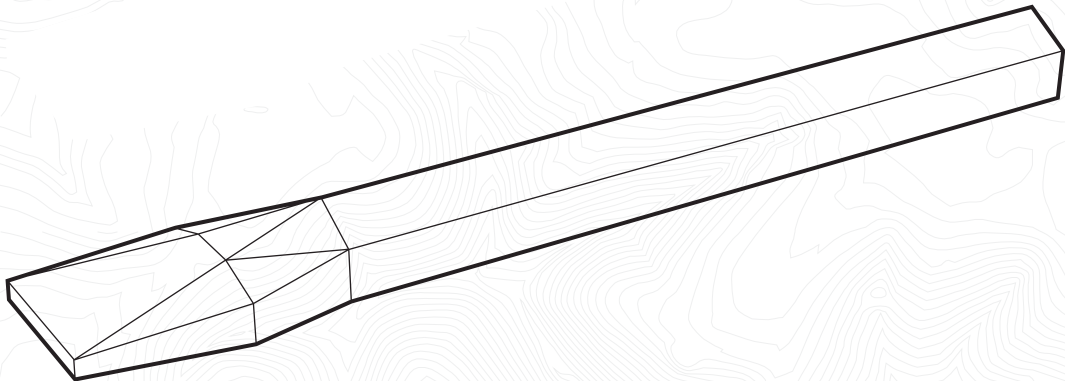
CONSTRUCTION ESTIMATE

FROST FIRE BIKE PARK						 DESIGN•BUILD•RIDE 
Proposed by Progressive Trail Design - (September, 2017)						
1. Beginner DH Flow Trail						
Item#:	Description:	Unit:	Unit Price:	Quantity:	Total:	Notes:
1.1	Final design and flagging	LS	\$1,500.00	1	\$1,500.00	
1.2	Trail Construction	LF	\$12.00	5016	\$60,192.00	
1.3	Bermed Turns	EA	\$840.00	19	\$15,960.00	
1.4	PBR Nussy 3 Bumps (2'h x 4'w x 44.8'l)	EA	\$10,443.52	1	\$10,443.52	
1.5	PBR Slant Wall (55deg x 10'h x 25'l)	EA	\$13,169.12	1	\$13,169.12	
1.6	PBR Shipping and installation	LS	\$4,722.53	1	\$4,722.53	
				1. TOTAL:	\$105,987.17	
2. Intermediate DH Flow Trail						
Item#:	Description:	Unit:	Unit Price:	Quantity:	Total:	Notes:
2.1	Final design and flagging	LS	\$1,500.00	1	\$1,500.00	
2.2	Trail Construction	LF	\$14.40	4277	\$61,588.80	
2.3	Bermed Turns	EA	\$840.00	7	\$5,880.00	
2.4	Rock Work	TON	\$225.00	40	\$9,000.00	Imported rock to be used as features (number of features not to exceed this amount)
2.5	PBR Kicker (5'w x 5'h	EA	\$4,294.98	6	\$25,769.88	
2.6	PBR Slant Wall	EA	\$13,169.12	1	\$13,169.12	
2.7	PBR Wide Nussy 2 bumps (3'h x 31.7l x 4'h)	EA	\$7,158.88	1	\$7,158.88	
2.8	PBR Shipping and Installation	LS	\$9,219.58	1	\$9,219.58	
				2. TOTAL:	\$133,286.26	
3. Advanced DH Flow Trail						
Item#:	Description:	Unit:	Unit Price:	Quantity:	Total:	Notes:
3.1	Final design and flagging	LS	\$1,500.00	1	\$1,500.00	
3.2	Trail Construction	LF	\$18.00	3010	\$54,180.00	
3.3	Bermed Turns	EA	\$840.00	16	\$13,440.00	
3.4	Rock Work	TON	\$225.00	66	\$14,850.00	Imported rock to be used as features (number of features not to exceed this amount)
3.5	PBR Kicker (5'w x 6'h	EA	\$4,863.40	8	\$38,907.20	
3.6	PBR Curved Wall (75deg x 10'h x 25'l)	EA	\$13,444.44	1	\$13,444.44	
3.7	PBR Shipping and Installation	LS	\$10,470.33	1	\$10,470.33	
				3. TOTAL:	\$146,791.97	
4. Intermediate DH Tech Trail						
Item#:	Description:	Unit:	Unit Price:	Quantity:	Total:	Notes:
4.1	Final design and flagging	LS	\$1,000.00	1	\$1,000.00	
4.2	Trail Construction	LF	\$12.00	2429	\$29,148.00	
4.3	Bermed Turns	EA	\$840.00	3	\$2,520.00	
4.4	Rock work	TON	\$225.00	45	\$10,125.00	Imported rock to be used as features (number of features not to exceed this amount)
				4. TOTAL:	\$42,793.00	
5. Expert DH Technical Trail						
Item#:	Description:	Unit:	Unit Price:	Quantity:	Total:	Notes:
5.1	Final design and flagging	LS	\$1,000.00	1	\$1,000.00	
5.2	Trail Construction	LF	\$18.00	2429	\$43,722.00	
5.3	Bermed Turns	EA	\$840.00	3	\$2,520.00	
5.4	Rock work	TON	\$225.00	50	\$11,250.00	Imported rock to be used as features (number of features not to exceed this amount)
				5. TOTAL:	\$58,492.00	
6. Main Access Trail to Lift						
Item#:	Description:	Unit:	Unit Price:	Quantity:	Total:	Notes:
6.1	Final design and flagging	LS	\$1,500.00	1	\$1,500.00	
6.2	Trail Construction	LF	\$7.20	2428.8	\$17,487.36	
6.3	Bermed Turns	EA	\$840.00	5	\$4,200.00	
				6. TOTAL:	\$23,187.36	
7. Climbing Trail						
Item#:	Description:	Unit:	Unit Price:	Quantity:	Total:	Notes:
7.1	Final design and flagging	LS	\$1,500.00	1	\$1,500.00	
7.2	Trail Construction	LF	\$7.20	7287	\$52,466.40	
7.3	Bermed Turns	EA	\$840.00	12	\$10,080.00	
				7. TOTAL:	\$64,046.40	
8. Skills Trail:						
Item#:	Description:	Unit:	Unit Price:	Quantity:	Total:	Notes:
8.1	Singletrack 2'-4' wide trail easy terrain	LF	\$6.50	1200	\$7,800.00	Skills loop and alternate lines
8.2	PBR Roller	EA	\$2,279.80	1	\$2,279.80	2' tall x 18.7' long x 2.5' wide
8.3	PBR Split decision	EA	\$6,621.34	1	\$6,621.34	2' tall x 48.8' long x 2' wide
8.4	PBR Straight Ladder	EA	\$2,228.94	1	\$2,228.94	1' tall x 23' long x 2' wide
8.5	PBR Skinny Straight Ladder	EA	\$1,461.12	1	\$1,461.12	0.5' tall x 15' long x 1' wide
8.6	PBR Skinny Mountain Top Twin Peaks	EA	\$5,177.04	1	\$5,177.04	2' tall x 54.2' long x 1' wide
8.7	PBR Shipping and Installation	LS	\$5,330.47	1	\$5,330.47	
				8. SKILLS TRAIL TOTAL:	\$30,898.71	
9. Pumptrack:						
Item#:	Description:	Unit:	Unit Price:	Quantity:	Total:	Notes:
9.1	PBR Sidewinder - Mason Series	EA	\$86,000.00	1	\$86,000.00	215' of track length 54"x54" area
9.2	Site Prep	LS	\$17,000.00	1	\$17,000.00	
9.3	Dirt Work and Site Cleanup	LS	\$12,000.00	1	\$12,000.00	
9.4	PBR Shipping and Installation	LS	\$25,800.00	1	\$25,800.00	
				9. PUMPTRACK TOTAL:	\$140,800.00	
					SUBTOTAL:	\$746,282.86
					7% NJPA DISCOUNT:	\$52,239.80
					GRAND TOTAL:	\$694,043.06
						PHASE 1:
					1. BEG DH FLOW:	\$105,987.17
					2. INT. DH FLOW:	\$133,286.26
					7. CLIMBING TRAIL:	\$64,046.40
					PHASE 1 SUBTOTAL:	\$303,319.82
					7% NJPA DISCOUNT:	\$21,232.39
					PHASE 1 TOTAL:	\$282,087.44

FROST FIRE BIKE PARK PHASE 1						 DESIGN•BUILD•RIDE 
Proposed by Progressive Trail Design - (September, 2017)						
1. Beginner DH Flow Trail						
Item#:	Description:	Unit:	Unit Price:	Quantity:	Total:	Notes:
1.1	Final design and flagging	LS	\$1,500.00	1	\$1,500.00	
1.2	Trail Construction	LF	\$12.00	5016	\$60,192.00	
1.3	Bermed Turns	EA	\$840.00	19	\$15,960.00	
1.4	PBR Nussy 3 Bumps (2'h x 4'w x 44.8'l)	EA	\$10,443.52	1	\$10,443.52	
1.5	PBR Slant Wall (55deg x 10'h x 25'l)	EA	\$13,169.12	1	\$13,169.12	
1.6	PBR Shipping and installation	LS	\$4,722.53	1	\$4,722.53	
				1. TOTAL:	\$105,987.17	
2. Intermediate DH Flow Trail						
Item#:	Description:	Unit:	Unit Price:	Quantity:	Total:	Notes:
2.1	Final design and flagging	LS	\$1,500.00	1	\$1,500.00	
2.2	Trail Construction	LF	\$14.40	4277	\$61,588.80	
2.3	Bermed Turns	EA	\$840.00	7	\$5,880.00	
2.4	Rock Work	TON	\$225.00	40	\$9,000.00	Imported rock to be used as features (number of features not to exceed this amount)
2.5	PBR Kicker (5'w x 5'h	EA	\$4,294.98	6	\$25,769.88	
2.6	PBR Slant Wall	EA	\$13,169.12	1	\$13,169.12	
2.7	PBR Wide Nussy 2 bumps (3'h x 31.7l x 4'h)	EA	\$7,158.88	1	\$7,158.88	
2.8	PBR Shipping and Installation	LS	\$9,219.58	1	\$9,219.58	
				2. TOTAL:	\$133,286.26	
7. Climbing Trail						
Item#:	Description:	Unit:	Unit Price:	Quantity:	Total:	Notes:
7.1	Final design and flagging	LS	\$1,500.00	1	\$1,500.00	
7.2	Trail Construction	LF	\$7.20	7287	\$52,466.40	
7.3	Bermed Turns	EA	\$840.00	12	\$10,080.00	
				7. TOTAL:	\$64,046.40	
					SUBTOTAL:	\$303,319.82
					7% NJPA DISCOUNT:	\$21,232.39
					PHASE 1 TOTAL:	\$282,087.44



APPENDIX 1: OVERALL MAP



Frost Fire Bike Park
MASTER PLAN
AUGUST 9th, 2017
WalhallaNORTHDAKOTA

APPENDIX 2:

SKILLS FEATURES

NESSY 3 BUMPS



SLANT WALL



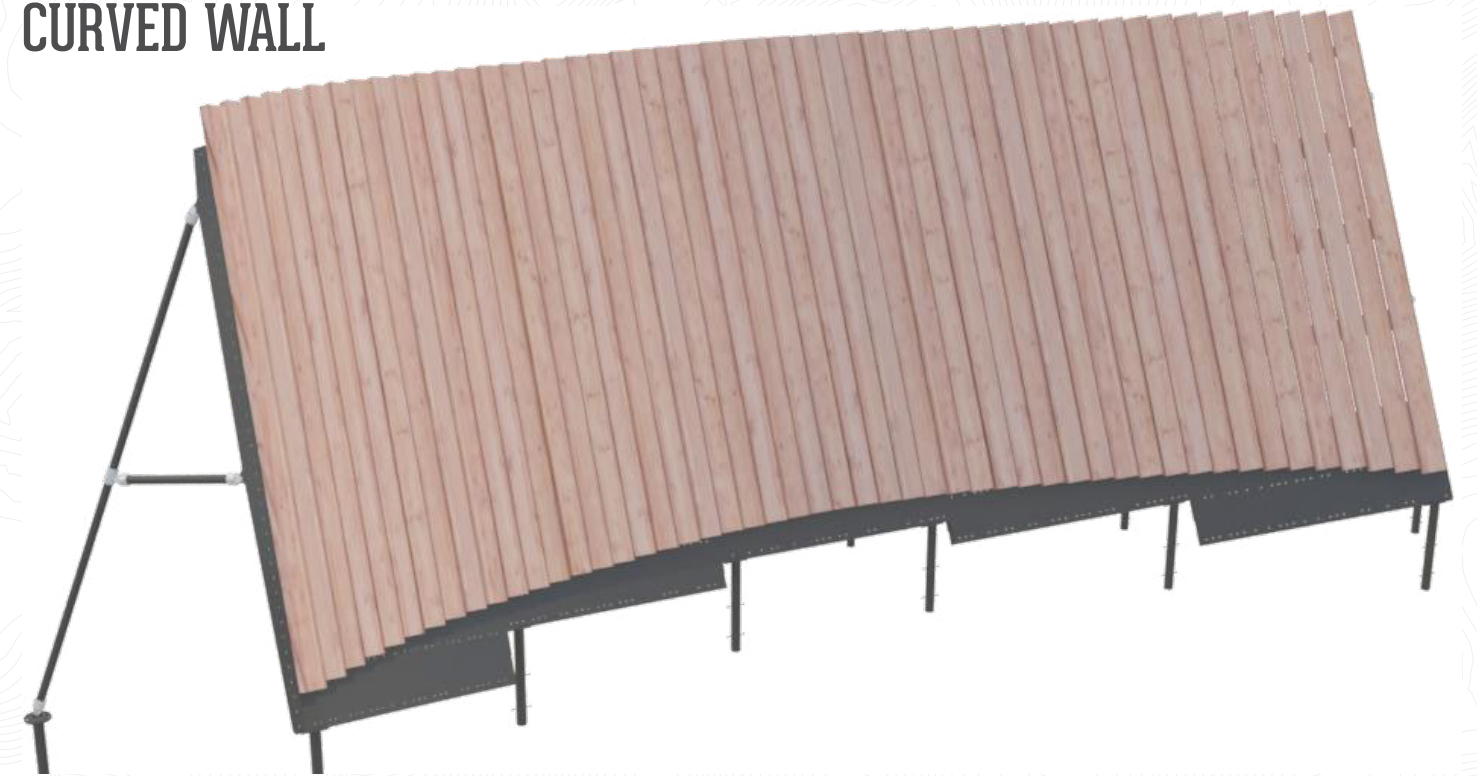
WOOD KICKER



NESSY 2 BUMPS



CURVED WALL



STRAIGHT LADDER



SPLIT DECISION



SKINNY STRAIGHT LADDER



ROLLER



SKINNY MOUNTAIN TOP TWIN PEAKS





Proposed Calendar of Classes and Events

MAY Event: Scandinavian Heritage Festival Classes: Swedish Spoon Carving/Rosemaling	NOVEMBER Classes: Sausage Making/Wreath Making Moccasin Making/Knitting
JUNE Classes: Fishing Lure Making/Basket Weaving Flora and Fauna of the Pembina Gorge/Photography	DECEMBER Event: Christmas Giving Event
JULY Event: Route 66 Musical Theatre Production	JANUARY Classes: Jewelry Making/Garden Art Mosaic Acrylic Painting/pottery
AUGUST Events: ENCORE - Youth Performing and Visual Arts Camp Summer Arts Festival Classes: So You Wanna Be A Star?/ Play the Ukulele	FEBRUARY Event: Winter Wonderland Classes: Snowshoe Lacing/Bread & Soup Making
SEPTEMBER Event: Fall Foliage Celebration Classes: Making Jams & Jellies/Pickling	MARCH Event: Celtic Festival Classes: Poetry/Story telling Irish Tin Whistle/Clogging
OCTOBER Event: Oktoberfest (heritage food, music, dancing) Classes: Woolen Mittens/Hard Cider Brewing	APRIL Event: Think Spring Classes: Birding/Perennial Gardening



Sample Catalog Entry

SAMPLE CLASS DESCRIPTION

Swedish Spoon Carving

The spoon is in the eye of the beholder. A crooked branch can become a perfect ladle: a slight bend makes a lovely eating spoon. This is a greenwood carving class focused on ladles and spoons. Working with bass wood you will use simple hand tools and carving techniques to reveal the spoon with the branch. The quiet nature of the work will allow ample time for discussion of design points and variables depending on the intended use of the spoon. Suitable for beginning carvers and those looking to expand their skills.

Length: 1 DAY/9:00AM-5:00PM
Tuition:\$85.00/early-bird tuition \$75.00
Materials Cost: \$20.00

SAMPLE INSTRUCTOR BIOGRAPHY

Talon Stammen Grand Forks ND: I was introduced to woodworking at a young age by my grandfather, and continue to build on the skills he taught me. I use craft as a vehicle to explore the intersection of historical necessity and aesthetic living, my own cultural heritage, and a connection to nature as raw materials are worked into a finished piece. I am interested in the complete process of traditional craft from harvesting materials, historical design, working processes, and utility of the finished piece. Woodworking and blacksmithing are my primary craft, but I enjoy exploring other media as well.

A Place for Inspirational Learning and Living

Kano House is a place for inspirational learning and living. The setting is in the heart of the pristine Pembina River Valley Gorge, ideally situated on Crary Mountain at Frost Fire Park. Frost Fire is seven miles west of Walhalla, North Dakota.

The Vision of Kano House is to provide its guests and students with the inspiration to develop a life of mindfulness, purpose and joy. Each morning before class, students will gather to share a cup of coffee or tea and enjoy the beauty of the Pembina Gorge. Classes will start with a Kano house greeting and an introduction to our *Legacy of Living-Color Your World* booklet, a self-guided tool to help each person think about what matters to them, what brings them joy for a more purposeful life.

Kano House will continue to weave *A Legacy of Living* throughout our work and day, and end with sharing of a meal and fellowship. It’s our hope to attract students, mentors, teachers from all walks of life and continue to foster growth.

The calendar year will include 4-5 events, starting with May 2018, *Scandinavian Days*. August will include an *Encore* theatre/art camp for youth, ending with a weekend celebration of song and art exhibits. *Octoberfest*, *Winter Wonderland*, and *Celtic Heritage* festivals are other special weekends on the calendar. Courses will be filled in as space permits.



Louis Reil, Founder of Manitoba/Father of Confederation. *“We must cherish our inheritance. We must preserve our nationality for the youth of our future. The story should be written down to pass on.”*

Regional entities have translated their great pride in this heritage and have established many amenities that currently attract visitors interested in history. The inventory of historic landmarks to visit, well-established museums, a high-tech geocaching treasure hunt trail to historic places, a prehistoric fossil dig and a wide array of cultural events throughout the year are already a mainstay of the historic tourism palette utilized by visitors to the region.

Our Mission

“Enriching lives and building community by teaching the cultural, historical, and geographical significance of the Pembina Gorge in a student-centered environment that inspires meaningful living by providing opportunities to learn broadly, think deeply, and live passionately.”

Ideology

- **To shed light on a life of meaning and purpose**
- **To create a rich, positive environment that inspires learning experiences**
- **To help students discover their creativity and interests**
- **To promote and preserve the knowledge, skills and stories of the past and present which are part of the heritage of the Pembina Gorge**
- **To foster intergenerational experiences**
- **To provide meaningful opportunities for individuals, families and groups**

The Métis center in the United States was St. Joseph (now Walhalla), and men such as Antoine Gingras headed a self-conscious new nation. The Métis nation, however, faded as the buffalo became ever less available east of the Missouri River. In March 1869 the Hudson’s Bay Company surrendered possession of vast acres of land in Manitoba and Saskatchewan to the Dominion of Canada, which effectively eliminated the Métis quest for an independent homeland (the Riel Rebellion). This, along with the opening of a United States land office in December 1870 and the steep decline in the buffalo trade, assured the influx of European immigrants to the St. Joseph area. By 1877 only a handful of Métis lived in St. Joseph and quickly were replaced by Scandinavian immigrants. The town’s name was soon changed from St. Joseph to Walhalla at the suggestion of James Wickes Taylor, U.S. Consul and settlement promoter. The name is an Anglicized version of “Valhalla”, the home of the gods in Norse mythology to note the beauty of the area. Once the settlement “boom” began, the region became home to a large influx of Scandinavian American settlers.

The history of commerce, cultural blending and international politics makes the Pembina Gorge and Rendezvous Region a popular destination for US and Canadian visitors interested in learning more about their

History and Heritage of the Pembina Gorge



Decades before the Louisiana Purchase and Lewis and Clark’s expedition, European explorers and fur traders were establishing commerce with the native tribes living in the region that includes the Pembina Gorge. Evidence of the influx of primarily English, Scot and French explorers and fur traders to the area in the mid-1700’s is an important part of this region’s culture and history. Their interactions with native peoples resulted in a new nation of people - the Métis - who were descendants of European traders and Indian women. Early fur trade posts and colonies led to the establishment of Pembina.

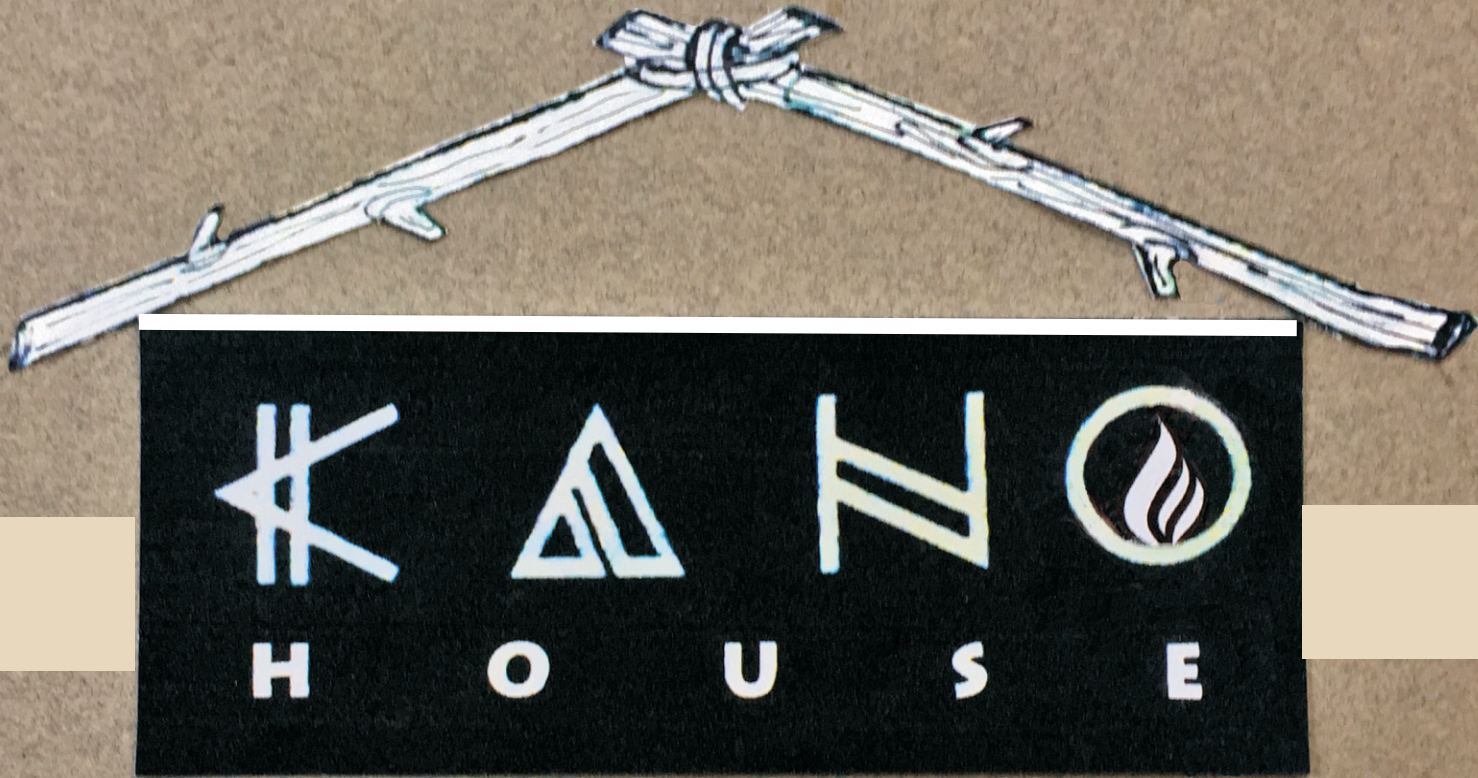
KAYNO
(Kay-no)



The first systems of writing developed and used by the Nordic peoples were runic alphabets. The runes functioned as letters, but they were also a symbol of a principle or power. To write a rune was to invoke and direct the force for which it stood.

Kayno (KAY-no) is the Norse rune representing divine inspiration. Its significance is related to fire, light, warmth, enlightenment and knowledge. It shed’s light on the path helping us to see with true discernment. It suggests that understanding must lead to action and light in the darkness implies spiritual illumination. This is the rune of the artisan and it is often used in reference to those engaged in artistic ventures or seeking creative solutions.

The runes were traditionally carved into stone, wood, bone, metal or some similar hard surface rather than drawn with ink and pen on parchment. This explains their sharp angular form. which was well suited to that medium.



Learn – Create – Grow